

USDA Foreign Agricultural Service

# GAIN Report

Global Agricultural Information Network

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## **Burma - Union of**

**Post:** Rangoon

## **Beans and Pulses Trade (January to March, 2016)**

**Report Categories:**

Grain and Feed

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**Report Highlights:**

Despite a relatively strong export demand from India, Myanmar's bean and pulse exports in the first quarter of 2016 (January-March) dropped 41 percent from the same period in 2015 due to low domestic stocks. India accounted for 67 percent of total exports in the first quarter of 2016 led by Toorwhole and Black Matpe varieties. Domestic wholesale prices for all types of bean and pulses declined in response to new crop supplies entering the market.

## General Information:

### Author Defined:

#### Trade

Myanmar's bean and pulse exports are composed of official non-border exports and unofficial exports along the borders, mainly to India, Thailand and China. Black Matpe, Mung bean, and Toorwhole are the leading pulse exports, accounting for approximately 90 percent of total official non-border exports in the first 3 months of 2016 (January-March).

Myanmar's bean and pulse exports in the first quarter of 2016 (January-March) sharply decreased by 41 percent to 382,284 metric tons (MT) from 652,375 MT from the same period of 2015 due mainly to higher Matpe bean prices and limited supplies. More specifically, official non-border trade exports fell 45 percent to 300,950 MT while unofficial border trade decreased by 20 percent to 81,334 MT.

About 67 percent of total exports in the first 3 months of 2016 were shipped to India. Toorwhole varieties led all exports accounting for 35 percent of total exports followed by Black Matpe at 31 percent, and Mung bean at 23 percent.

**Table1. Official Beans and Pulses export by type in 2016 (January-March)**

Non-border						
Month	Butter	Matpe	Mung	Toor Whole (Pigeon Beans)	Others	Total
January	126	8,498	17,781	24,486	1,267	52,158
February	998	31,348	20,869	30,267	5,059	88,541
March	2,539	54,597	29,345	52,000	21,770	160,251
April						
May						
June						
July						
August						
September						
October						
November						
December						
Total	3,663	94,443	67,995	106,753	28,096	300,950

Source: Ministry of Commerce, Myanmar Custom Department

**Table 2. Export of Bean and Pulses in 2015 and 2016**

Month	2015			2016		
	Non-border	Border	Total	Non-border	Border	Total
January	81,183	12,247	93,430	52,158	13,638	65,796
February	98,344	22,439	120,783	88,541	24,965	113,506
March	370,779	67,383	438,162	160,251	42,731	202,982
April	131,609	20,493	152,102			
May	197,287	23,290	220,577			
June	134,363	22,141	156,504			
July	64,526	24,207	88,733			
August	71,553	23,441	94,994			
September	29,936	7,126	37,062			
October	34,319	4,273	38,592			
November	18,543	4,221	22,764			
December	5,639	71,553	77,192			
<b>Total</b>	<b>1,238,081</b>	<b>302,814</b>	<b>1,540,895</b>	<b>300,950</b>	<b>81,334</b>	<b>382,284</b>

Source: Ministry of Commerce, Myanmar Custom Department

## Market Overview

Domestic wholesale prices for all types of beans and pulses decreased from January to March due to the arrival of winter supplies into the market. New crop supplies of Toorwhole, Matpe and Mung bean entered the market in February 2016 resulting in lower prices

**Table 3 –Monthly Domestic Wholesale Price for Matpe, Mung Bean and Toorwhole**

Month	Matpe		Mung Bean		Toorwhole	
	Ks/MT	US\$/MT	Ks/MT	US\$/MT	Ks/MT	US\$/MT
January	1,596,890	1,309	1,203,500	986.48	1,537,000	1,259.84
February	1,601,619	1,313	1,282,575	1,051.29	1,360,000	1,114.75
March	1,559,327	1,278	1,148,909	941.73	1,358,280	1,113.34
Change	(2.35)	(2.35)	(4.54)	(4.54)	(11.63)	(11.63)

Reference exchange rate is based on March value; One US\$= Kyat 1, 220

## Export Prospect

Post expects total bean and pulse exports in the second quarter of 2016 (April-June) to increase as new supplies enter the market and demand from India grows.