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Report Highlights:

Chile has a modern and dynamic retail food industry. The food retail landscape is dominated by large supermarket chains such as Walmart, Cencosud, SMU, and Tottus (Falabella), but there has also been a surge in smaller, specialized stores and e-commerce. In 2025, Chile's retail sector maintained its trajectory of economic stabilization, with total retail sales expanding to an estimated \$68.5 billion. Within this market, the food retail subsector contributed approximately \$31.0 billion, registering a 4.17 percent growth compared to 2024. The continued momentum in 2025 was primarily propelled by easing inflation, sustained real wage recovery, and heightened promotional activity across major supermarket chains and discount formats. High brand recognition, strong consumer trust in U.S. food safety standards, and zero-tariff preferences under the U.S.-Chile FTA position U.S. products competitively across high-value categories.

Executive Summary

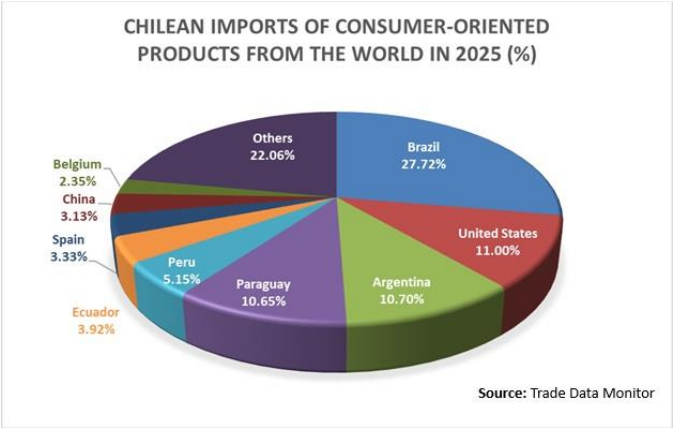
Chile is a South American country that borders the Pacific Ocean, Argentina, Bolivia, and Peru. In 2025, Chile had a population of 19.9 million, with 8.4 million living in the Santiago Metropolitan region.

In 2025, Chile’s Gross Domestic Product (GDP) in current prices totaled \$364 billion, a 4.4 percent increase over 2024. GDP per capita reached \$36,181 PPP in 2025 (World Bank), making Chile one of the countries with the highest per capita GDP in Latin America.

Chile is a worldclass producer of minerals and agricultural products, acting as a leading player in the global marketplace, particularly as the top global producer of copper and a key provider of lithium and fresh fruit. For 2026, the Chilean Central Bank projects a GDP growth that will range between 0.25 and 0.75 percent.

Imports of Consumer-Oriented Products

Chile is an exciting market for U.S. consumer-oriented products, that is, final goods that are high-value and ready for sale to the consumer. In 2025, U.S. consumer-oriented agricultural exports to Chile summed \$599 million, comprising over 65 percent of all U.S. agricultural exports to Chile. The top U.S. consumer-oriented products exports to Chile are dairy products, condiments and sauces, food preparations, beef and beef products, pork, poultry, pet food, beer, tree nuts, and distilled spirits.



Food Retail Industry

The Chilean food retail sector is a dynamic and highly consolidated market, dominated by large supermarket chains, such as *Cencosud*, *Walmart Chile*, *SMU*, and *Tottus*, which account for the majority of sales. Consumers are increasingly driven by convenience, value, and health-conscious choices, prompting strong growth in private label products, e-commerce channels, and demand for natural and functional foods.

Food Processing Industry

Chile’s food industry is comprised of 31,000 registered companies; approximately 96 percent of them are small and medium-sized companies. The domestic market accounts for

60 percent of food processing sales revenues, while the remaining 40 percent is driven by Chile’s robust export orientation in processed fruits, salmon, and beverages.

HRI Industry

The HRI sector in Chile is a dynamic and steadily growing market, driven by tourism, urbanization, and changing consumer lifestyles. With an increasing demand for varied, high-quality, and ready-to-eat food options, the sector presents strong opportunities for both local and imported food products, particularly in fast-casual dining, premium restaurants, and institutional catering services.

Quick Facts CY 2025

Imports of U.S. Consumer-Oriented Products 2025: \$599 million

Top Ten U.S. Ag and Related Products Exports to Chile:

1. Feed and Fodders
2. Dairy products
3. Wheat
4. Beef and products
5. Food Preparations
6. Condiments and sauces
7. Poultry and products
8. Tree nuts
9. Pork and products
10. Candies and confections

Food Industry by Channels (U.S. billion) 2025:

Total Retail Food Sales	\$31.00
Supermarket Only Food Sales	\$13.18
Total Retail (includes non-food)	\$68.5

Top Retailers in Chile:

1. Walmart Chile (Líder, Express de Líder, Super Bodega aCuenta, and Central Mayorista)
2. Cencosud (Jumbo, Santa Isabel and Spid)
3. SMU (Unimarc, Alvi, and Super 10)
4. Falabella (Tottus)

GDP/Population 2025:

Population (millions): 19.9

GDP (billions USD): \$364

GDP per capita (USD PP): \$36,181 PPP

Sources: Trade Data Monitor (TDM), Euromonitor, World Bank, Chilean Central Bank and trade interviews

Strengths/Weaknesses/Opportunities/Threats

Strengths	Weaknesses
Chile has a high per capita income.	Relatively small-size market compared to neighboring countries.
Opportunities	Threats
The U.S.-Chile Free Trade Agreement resulted in zero percent duties for all U.S. agricultural products.	High inflation in recent years.

Section 1: Market Summary

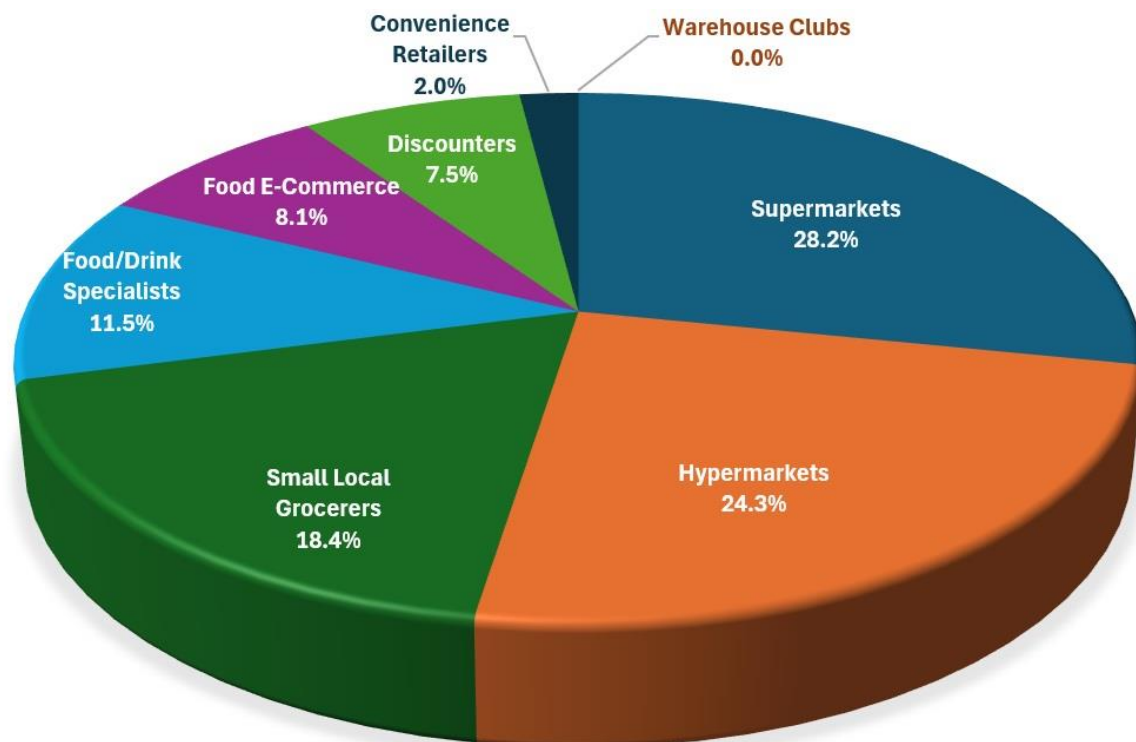
The Chilean food retail sector in 2025 consolidated its post-recovery path, characterized by steady macroeconomic stabilization and continuous adaptation to tight consumer budgets. Chile’s economic growth moderated to a range of 2.25 to 2.75 percent, supported by persistent export demand, particularly in mining and agriculture, and steady private consumption. Annual inflation further declined toward the Central Bank's 3.0 percent target band, reaching approximately 3.5 percent, which permitted gradual monetary policy cuts and alleviated pressure on household disposable income. Nevertheless, purchasing behavior in 2025 remained heavily value-oriented, with consumers actively prioritizing cost saving, promotional events, and private-label options. In response, major retail operators have focused on operational efficiency, footprint optimization, and aggressive discount strategies. Competitive pressures have intensified following the full integration of soft- and hard-discount formats, such as *InRetail*’s expansion of Erbi, and prep work for the upcoming 2027 debut of PriceSmart. Overall, food retail sales sustained positive momentum, backed by multimillion dollar investments from market leaders like *Walmart Chile*, *Cencosud*, *SMU*, and *Tottus (Falabella)* into store remodeling, supply chain modernization, and dark-store fulfillment capabilities.

Looking ahead, the sector is being fundamentally transformed by long-term shifts in consumer demand, sourcing logistics, and regulatory compliance. Consumer demand in 2025 was increasingly anchored in convenience, personal health, and functionality, driving robust volume growth in plant-based alternatives, organic produce, low-sodium foods, and ready-to-eat meal kits. On the digital front, omnichannel retailing has matured beyond emergency e-commerce into a primary sales engine; retailers are deploying advanced artificial intelligence (AI) tools for micro-personalized marketing, dynamic pricing, and inventory forecasting to protect operating margins. Sourcing practices are similarly shifting toward nearshoring and direct local farm-to-shelf agreements to hedge against global supply chain volatility and reduce carbon footprints. Concurrently, regulatory frameworks have become a major strategic driver; operators are actively restructuring packaging and supply chains to comply with the enforcement of the Extended Producer Responsibility ([REP Law 20,920](#)) and updated front-of-pack nutritional labeling guidelines ([Law 20,606 updates](#)). These combined dynamics position agile, data-driven retailers to capture long-term market share in an increasingly competitive landscape.

ADVANTAGES	CHALLENGES
Food retailers are eager to introduce new products to meet the growing consumer demand of middle-to-upper income consumers.	Chilean sanitary and phytosanitary controls are strict and inflexible.
Clear rules and transparent regulations offered by the government allow fair competition.	High-end consumers are more demanding regarding other aspects of products such as innovation, packaging, status, new trends, etc.

Importers are frequently searching for new-to-market products as they must update their portfolio to compete. Millennials demand a wide variety of products.	Importers tend to buy small quantities to test the market. U.S. companies are usually not willing to sell small quantities.
The U.S.-Chile Free Trade Agreement resulted in zero percent duties for all U.S. agricultural products as of January 1, 2015.	Chile is a competitive market, which has 31 free trade agreements that cover 65 markets including the European Union (EU), China, Central America, and South America.
Chile's largest retailers have operations in other countries making it a gateway to other markets.	Retailers and distributors are conservative and start with smaller orders.

Figure 1: Chilean Retail Market Sales by Channel 2025



Source: Euromonitor Int'l.

The Chilean retail sector is made up of large supermarkets, mid-sized grocery stores, convenience stores, and thousands of smaller local grocers.

Section 2: Road Map for Market Entry

Entry Strategy

For U.S. food exporters targeting Chile's highly sophisticated retail food sector, a structured, compliance-first approach is vital. The market entry could be a complex process, and it is

essential to seek guidance from trade experts, local consultants, and legal advisors with expertise in the Chilean market to ensure a smooth entry and minimize risks.

U.S. suppliers looking to introduce new consumer-oriented agricultural products should follow these core strategic steps:

1. **Partner with an Established Local Importer/Distributor:** Appointing an experienced local agent or distributor is the most effective path. Chilean importers handle customs clearances, product registration, local warehousing, and direct delivery to major retail distribution centers.
2. **Ensure Regulatory & Labeling Compliance:** Verify that product formulations adhere to the Chilean Food Sanitary Code (*Reglamento Sanitario de los Alimentos* - RSA). Pay strict attention to Chile's nutritional labeling law (Law 20,606), which requires front-of-pack black octagonal warning seals ("*ALTO EN*") for products exceeding thresholds for calories, saturated fats, sugars, or sodium.
3. **Utilize U.S.-Chile Free Trade Agreement (FTA) Benefits:** Leverage duty-free access for virtually all U.S. consumer-oriented agricultural goods under the U.S.-Chile FTA. Ensure all shipments include proper documentation, such as the U.S.-Chile FTA Certificate of Origin.
4. **Target Niche and Growing Consumer Segments:** Align product offerings with key consumer trends, such as premium organic foods, plant-based items, health and wellness snacks, high-protein options, and convenient ready-to-eat meals.
5. **Participate in FAS Trade Events & Trade Shows:** Engage with FAS Santiago trade missions, trade shows (such as Espacio Food Service in Santiago), and reverse trade missions to establish direct contacts with retail procurement teams.

FAS Santiago recommends U.S. exporters to exhibit or attend Chilean trade shows, particularly the U.S. Pavilion at the [Espacio Food & Service](#) show. The show is recognized as the most important annual gathering in the Chilean food industry and provides the opportunity to connect with over 28,000 Chilean and international buyers.

6. **Marketing and Promotion:** Develop a targeted marketing and promotion strategy to create awareness and generate demand for the products in Chile. Utilize various channels such as digital marketing, social media, influencer marketing, and local advertising to reach the target audience effectively.

Market Structure

Chile's retail food market structure features a centralized, highly integrated distribution model. Major retail conglomerates maintain their own logistics hubs, importing directly or sourcing through exclusive local importers and distributors.

Chilean supermarket chains use two systems to supply products in their stores: distribution through suppliers, where suppliers deliver products directly to each store, and centralized distribution where suppliers deliver products to a distribution center that supplies each store afterwards.

Imported food and beverage products for the food retail sector may enter Chile through the following channels:

- Direct imports: large supermarket chains import directly from foreign producers/exporters and own most of the wholesale supermarkets, which then redistribute to smaller stores as well. They operate large distribution centers that supply the entire country.
- Indirect imports: distributors and wholesalers import products to distribute to retail stores.

Most of the independent stores get their products at discount prices from wholesalers. They act as an intermediary as the smaller stores are not able to import entire containers or do not have the logistic capacity to do so.

Company Profiles & Top Host Country Retailers

Chile's food retail market is among the most consolidated in Latin America, led by four dominant retail groups operating across diverse store formats:

Hypermarkets/Supermarkets -

Chile's main supermarket groups are:

- [Walmart Chile](#) operating around 263 stores under [Líder](#) and [Express de Líder](#) brands. *Walmart Chile* is the largest supermarket chain in Chile in terms of revenue with a market share of approximately 38 percent of total retail value in 2025. *Walmart Chile* continues to dominate the market with its *Líder* brand. Chile is the only country in South America where Walmart has a presence. Walmart also has the strongest private brands program in the market, with over 35 percent market share in food products.
- [Cencosud](#) is the second largest player in Chile operating around 257 hypermarkets and supermarkets under [Jumbo](#) (a primary retail channel for high-end imported U.S. food products) and [Santa Isabel](#) (a neighborhood supermarkets chain) brands. *Cencosud* had 32 percent of total retail value in 2025. *Cencosud* is a Chilean multinational business that also operates in Argentina, Brazil, Colombia, Peru, and the United States. In April 2025 *Cencosud* acquired 100 percent of the U.S. supermarket chain [The Fresh Market](#), which has 171 stores and 215,000 square meters of showrooms. *Jumbo* stands out for having the largest variety of imported products in their supermarket chain. The development of private labels as well as imported brands gives *Jumbo* a great differentiation in the supermarket industry.
- [SMU](#) is the third largest supermarket chain operating 301 stores under [Unimarc](#) brand. *SMU* had a market share of 16 percent of the retail value in 2025. It is also the only supermarket chain in Chile with operations in all sixteen country regions. *SMU* also operates in Peru.

- [Tottus](#), owned by [Falabella](#), is the fourth largest supermarket chain, operating 71 hypermarkets and supermarkets, with strong integration into e-commerce platforms. *Tottus* had 6 percent of the retail value in 2025. *Tottus* also operates in Peru.

These large retailers handle their own imports, requiring U.S. exporters to meet all Chilean food safety, labeling, and customs requirements. Documentation must be precise. Payment terms are typically negotiated but can range from 30 to 90 days, common for large retail chains.

Wholesale Discount Stores and Warehouse Clubs -

Chile's discounter market remains highly concentrated, though competition is intensifying. *Bodega aCuenta* (*Walmart Chile*) leads with an 89 percent value share in 2025, down from 98 percent in 2020, as new challengers gain ground. *SMU S.A.'s Super10* grew from a 1 percent share in 2021 to 7 percent in 2025 by opening new stores, focusing on a streamlined value assortment, and investing in private label development, making it the fastest-growing discount chain of the year. Meanwhile, *Tiendas Mass Chile* captured a 4 percent share after *InterCorp Peru* acquired *Erbi* and began rebranding its stores to *Mass*, with the transition expected to be complete by 2026, a shift set to further reshape competitive dynamics. *Bodega aCuenta* has defended its lead through continued store expansion, an expanded private label range, and a new partnership with [Edenred Chile](#) to accept prepaid corporate benefit cards, broadening its appeal and strengthening its omnichannel offering. As rivalry intensifies and concentration declines, retailers that adapt quickly to evolving value-driven consumer expectations will be best positioned for future growth.

The most significant trend shaping Chilean retail in 2025 was the growing appeal of discount and value-driven formats amid heightened price sensitivity and economic uncertainty. This was underscored by the entry of *PriceSmart*, the U.S.-based membership warehouse club chain, which established *PriceSmart Chile SpA* in August 2025 and began scouting sites for its first three Santiago stores, with the first location expected to open in March 2027. Offering bulk goods, private label products, and services through paid membership, *PriceSmart* is set to disrupt the traditional supermarket landscape and attract value-conscious middle-class consumers already familiar with the format through travel or the recent arrival of *Kirkland* products in competitor stores. Its entry, combined with *Walmart's* aggressive expansion, signals a broader shift in consumer expectations and underscores the strategic importance of scale, efficient logistics, and price leadership in an increasingly competitive, budget-conscious market.

Prominent wholesale brands in Chile include:

- [ClubAlvi](#) with 57 stores and [Super 10](#) with 54 stores, operated by *SMU*. In 2025, *SMU* optimized and consolidated its multi-format strategy in Chile by accelerating the transition of *Mayorista 10* stores into *Alvi* and *Super10* locations, expanding geographic reach, building scale, and improving market competitiveness.
- [Central Mayorista](#) with 13 stores and [Bodega aCuenta](#) with 128 stores operated by *Walmart Chile*, and
- Other wholesale stores are [Alimentika](#), [ICB Foodservice](#), [Centro Abasto](#), and [Distribuidora Santiago](#)

These establishments cater primarily to businesses and consumers purchasing in bulk, offering a wide range of common products at wholesale prices. On average, each store carries between 4,700 and 5,300 distinct items. Private label products are a key component of their strategy. Simplicity in packaging and logistics is preferred to minimize costs.

Convenience Stores -

The convenience stores market in Chile has grown significantly in the last six years. According to *Euromonitor International*, sales reached \$560.21 billion in 2025, representing a 9 percent increase driven by busy consumer lifestyles, greater mobility, and rising demand for last-minute purchases. This channel is expanding rapidly in high-traffic urban areas, offering extended operating hours and directly competing with small local grocers. These retailers focus on high-traffic locations to cater to on-the-go consumers, offering a wide variety of snacks, beverages, basic groceries, personal care items, ready-to-eat meals, bakery products, and tobacco. In response to evolving consumer preferences, many convenience stores expanded their offerings to include healthier snack options and fresh produce products. Consumers favor functional and recognizable brands that simplify quick purchase decisions, while suppliers benefit from higher margins compared to supermarkets due to the smaller, impulse-driven nature of transactions.

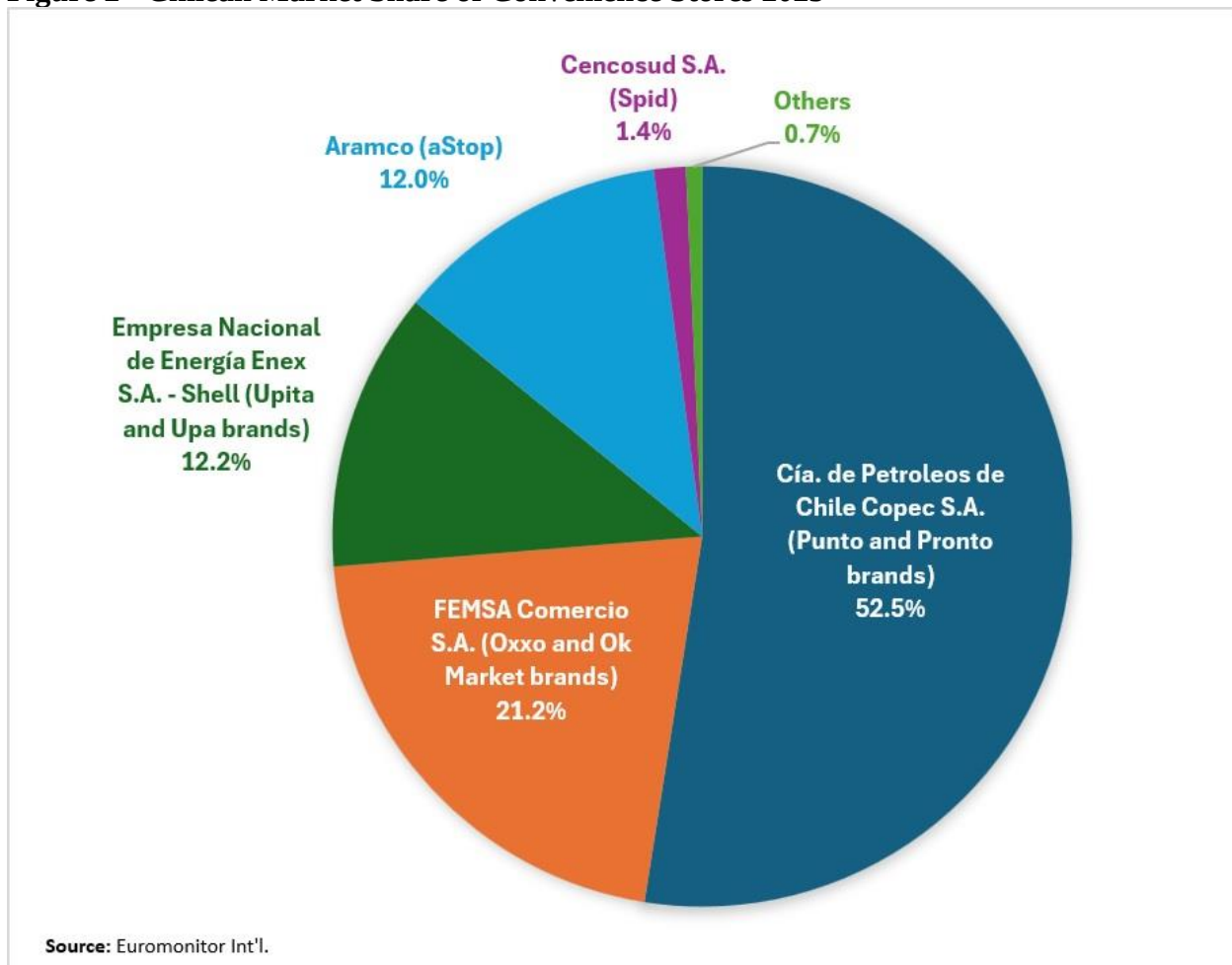
The market is characterized by a mix of forecourt retailers (convenience stores at gas stations), such as *Copec's* [Pronto](#) and *Aramco's* [A Stop by Aramco](#), and standalone chains like *FEMSA's* [Oxxo](#), *Cencosud's* [Spid](#), and *Convenience Chile SpA's* [Get It](#). [Cía de Petroleos de Chile Copec S.A.](#) (*Pronto* and *Punto* brands), was the leading player in 2025, with a retail market share of 52.5 percent, while *Oxxo* from *FEMSA Comercio S.A.*, a Mexican company ranked second in overall convenience retailers and retained its leadership of forecourt retailer.

Major chains like *Oxxo* and *Copec* streamline their operations through centralized purchasing and import systems, while smaller independent stores rely on local distributors for their supply needs. This efficient sourcing model supports the continued growth and competitiveness of the convenience market in Chile.

Most convenience stores are located within gas stations throughout the country. These convenience stores are commonly found along major routes and in cities across Chile, providing travelers with quick access to essential products and fast food. The top convenience stores located in gas stations are:

- [Pronto](#) and [Punto](#) operated by [Copec](#), one of the largest and most recognized in the country,
- *A Stop by Aramco* (former *Spacio 1* from *Petrobras*), operated by [Aramco](#), and
- [Upa!](#) operated by [Shell](#).

Figure 2 - Chilean Market Share of Convenience Stores 2025



Online Grocery Sales and On-Demand Delivery Formats -

Retail e-commerce sustained its upward momentum in 2025, expanding by 10.5 percent to reach \$8.21 billion. Food e-commerce remained a dominant growth driver, surging 16.2 percent to solidify its position as the largest online product category with \$2.21 billion sales. Consumers continue to rely on the convenience and expansive selection of digital platforms, frequently leveraging them to source products unavailable in physical retail stores.

Marketplaces like [MercadoLibre](#) are dominant, but retailers' own platforms are also strong competitors, often using third-party apps like *Rappi* for delivery.

Main supermarket chains in Chile implemented their own online grocery delivery stores and apps. *Walmart Chile* implemented [Lider.cl](#), a pick-up and delivery service. *Jumbo* developed its own on-demand grocery delivery platform, [Jumbo.cl](#), *SMU* implemented [Unimarc.cl](#) and *Tottus* implemented [Tottus.cl App](#).

The main apps that offer online grocery sales in Chile are:

- [PedidosYa](#) from Uruguay offers restaurant delivery services and on-demand grocery shopping.

- [Rappi](#) from Colombia offers restaurant delivery and offers on-demand grocery delivery.
- [UberEats](#) from the United States focuses on restaurant deliveries and on-demand grocery delivery services.

Small Local Grocers -

In 2025, Chile's small local grocers demonstrated strong market resilience, achieving a \$5.3 billion retail value after growing 4 percent year-on-year, outpacing the national real GDP growth of 3 percent despite a backdrop of cautious consumer spending and softening urban foot traffic. Operating within a highly fragmented market with no single dominant operator, these independent grocers successfully buffered competitive pressures from discounters and convenience chains through proximity, community trust, and basket consolidation.

This highly fragmented channel consists of over 174,000 independent, family-run stores. These stores account for 17.10 percent of Chile's food retail sales. The main characteristic of these stores is that they offer mainly food, cleaning, and beverage products to satisfy the consumption needs of middle and low-income areas. These shops are known for their friendly and familiar atmosphere, with owners and staff building strong relationships with their regular customers. These businesses typically operate with limited storage space and purchase inventory in small quantities, prioritizing products with strong local demand, smaller case packs, and brands supported by wholesaler promotions. Personal relationships with distributor sales representatives play a critical role in their purchasing decisions. However, owner margins are often tight due to higher wholesale costs compared to larger retail chains.

One of the reasons why small local grocers continue to thrive in Chile is their ability to adapt to the specific needs of the local community. They often stock products in high demand from the residents in their area, which may vary depending on the location. Additionally, many small local grocers offer credit or informal payment arrangements to loyal customers, allowing them to purchase goods on credit and pay later. Regarding their products, 96.39 percent sell groceries, packaged food, and candy, 93.98 percent sell cleaning products, 87.75 percent sell bread and cold meats, and 86.75 percent sell beverages and alcohol. Most of these independent stores get their products at discount prices from wholesalers. These retailers do not usually carry imported packaged products.

According to the [Asociación Chilena de Ferias Libres](#) (Chilean Association of Open Markets), open markets distribute 70 percent of the local production of fruits and vegetables in Chile.

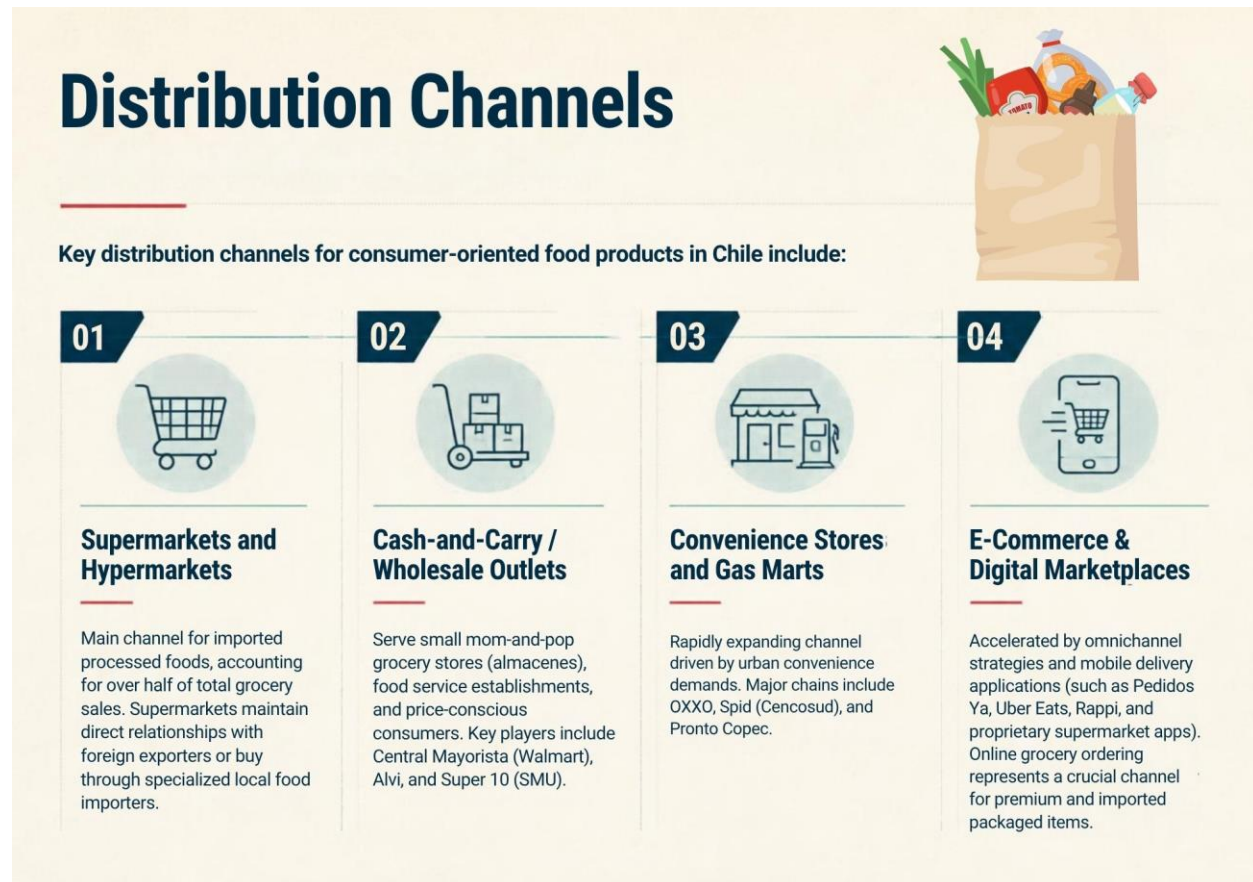
Import Procedures

The Foreign Agricultural Service (FAS) in Santiago advises U.S. exporters to check that their products meet the most up to date Chilean regulations to ensure a straightforward entry strategy into the Chilean market. FAS Santiago maintains listings of potential importers and develops sector-specific information to help introduce U.S. agricultural products in Chile.

The market operates under strict food safety and labeling standards overseen by the Agricultural and Livestock Service (SAG) and the Ministry of Health (MOH/SEREMI de Salud). For details on how to export to Chile, exporters should refer to Chile's Global Agricultural Information

Network reports: [Chile: Exporter Guide](#), [Chile: FAIRS Export Certificate Report](#) and [Chile: FAIRS Country Report](#).

Distribution Channels



Sector Trends -

- **Growth in Private Label Brands:** Supermarket operators continue expanding private-label product lines across dry grocery, frozen foods, and dairy to offer value alternatives amid ongoing price sensitivity.
- **Health and Wellness Focus:** Strong consumer demand for functional, organic, gluten-free, low-sugar, and keto-friendly products. Products formulated to avoid front-of-pack warning labels ("ALTO EN") gain a competitive advantage on supermarket shelves.
- **Omnichannel Integration and Automation:** Major retailers continue investing heavily in distribution micro-fulfillment centers, automated inventory management, and fast last-mile delivery services.
- **Premiumization in Beverage and Snack Categories:** Growing preference for high-end products, particularly U.S. craft beer, distilled spirits, tree nuts, gourmet sauces, and premium beef cuts.

- **Sustainability and Eco-Friendly Packaging:** Increased emphasis on circular economy practices, sustainable sourcing, recyclable packaging, and reduced food waste in accordance with Chilean environmental legislation.

Section 3: Competition

Chile maintains one of the most open, transparent, and competitive import regimes in Latin America. Supported by a network of 31 Free Trade Agreements (FTAs) covering 65 markets, foreign suppliers face level tariff playing field conditions, with nearly all consumer-oriented agricultural products entering Chile duty-free under applicable trade agreements. However, U.S. exporters encounter intense competition from both neighboring MERCOSUR trade partners and the European Union. MERCOSUR nations, primarily Argentina, Brazil, and Paraguay, benefit from geographically contiguous supply chains, lower freight costs, shorter transit times, and strong price competitiveness in bulk commodities, animal proteins, and consumer-oriented products. Meanwhile, European suppliers leverage well-established brand heritage and geographical indications in specialty categories such as premium cheeses, confectionery, wine, and processed meats. In addition, a sophisticated Chilean domestic food processing sector presents strong competition in fresh produce, poultry, pork, wine, and dairy goods.

In 2025, the top suppliers of consumer-oriented agricultural products to Chile were Brazil, Paraguay, Argentina, and the United States.

- **Brazil** was the top supplier of consumer-oriented products with a market share of 27.72 percent. Top Brazilian exports to Chile are beef, pork, poultry, chocolate (cocoa products), coffee, and pet food.
- **The United States** was the second largest supplier of consumer-oriented products to Chile with a market share of 11.00 percent. The main U.S. exports are dairy products, beef, soup and other food preparations, condiments and sauces, poultry, tree nuts, pet food, pork, and distilled spirits.
- **Argentina** was the third largest supplier of consumer-oriented products to Chile with a market share of 10.70 percent. Argentina's main exports to Chile include beef, dairy products, pet food, processed fruit and vegetables, pasta, and vegetable juices.
- **Paraguay** is the fourth largest consumer-oriented products supplier to Chile, with 10.65 percent market share after Argentina. Paraguay's main export to Chile is beef, which is very price-competitive in Chile.

Figure 3. Top Consumer-Oriented Products Imported from the World in 2025

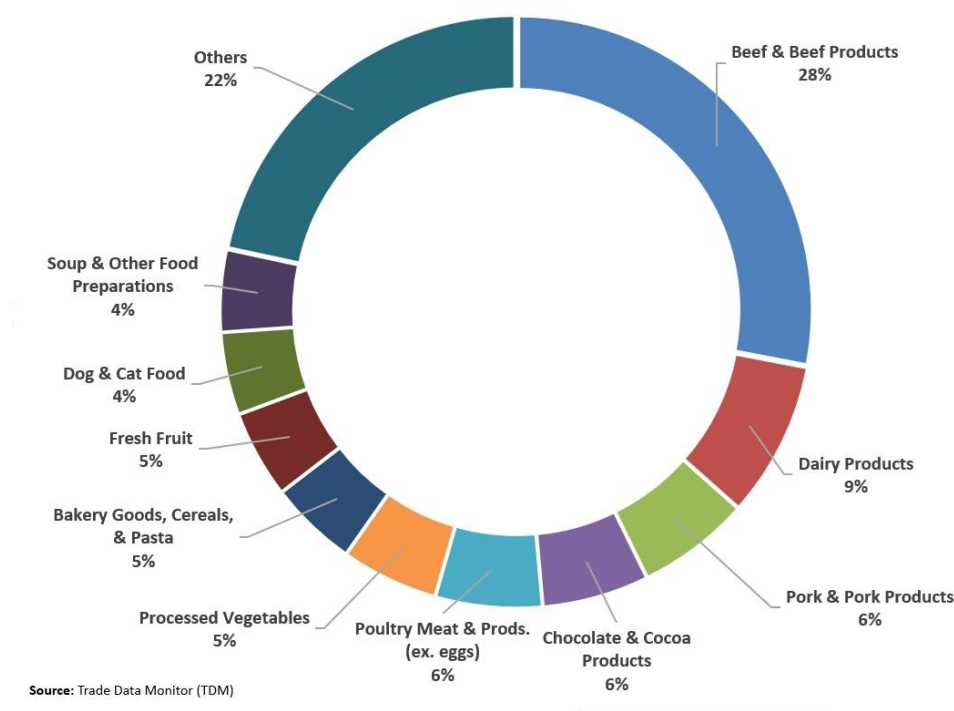
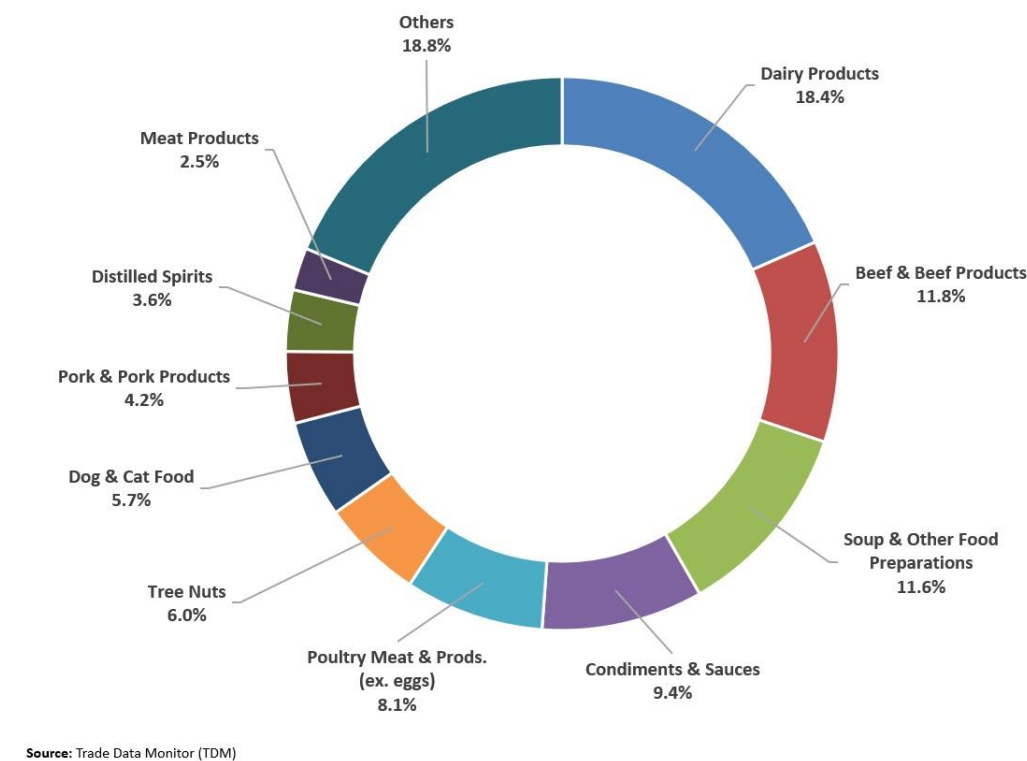


Figure 4. Top Consumer-Oriented Products Imported from the United States in 2025



Section 4: Best Product Prospects

The best product prospects are divided into three categories listed below:

Products Present in Market with Good Sales Potential

- Distilled Spirits
- Dog and Cat Food
- Food Preparations
- Beer
- Chocolate and Cocoa Products
- Condiments and Sauces
- Ice Cream
- Cheeses
- Beef and Beef Products
- Pork and Pork Products
- Tree Nuts
- Condiments and Sauces
- Bakery Goods, Cereals, and Pasta

Products Not Present in Significant Quantities, But Which Have Good Sales Potential

- Soybean Oil
- Beef and Pork Sausage
- Fresh Vegetables
- Cottage Cheese
- Sugar, Sweeteners, and Beverage Bases
- Eggs and Products
- Confectionery
- Pulses
- Processed Fruit and Vegetables
- Vegetable Oils

Product Not Present in Market due to Significant Barriers

Products do not face significant trade barriers to enter the Chilean market. On the contrary, the high number of free trade agreements' covering 65 markets make Chile one of the most open economies in the world, where food products from all over the world are offered to consumers.

Section 5: Key Contacts and Further Information

Chilean Supermarket Association (ASACH) Address: Av. Vitacura 2771, Las Condes, Santiago Tel.: +56 2-2236-5150 Web Page: www.supermercadosdechile.cl/	SEREMI de Salud (Chile's Food Sanitation Regulations) Address: Pedro Miguel de Olivares 129, Santiago Tel.: +56 2-2576-4989 Web Page: www.asrm.cl
National Chamber of Commerce (CNC) Address: Merced 230, Santiago Tel.: +56 2-2365-4000 Email: cnc@cnc.cl Webpage: www.cnc.cl	Instituto Nacional de Estadísticas – INE (National Institute of Statistics) Address: Av. Presidente Bulnes 418, Santiago Tel.: +56 2-2892-4000 Email: ine@ine.cl Webpage: www.ine.cl

Agricultural Affairs Office in Santiago, Chile Physical Address: Av. Andrés Bello 2800 Las Condes Santiago, Chile http://www.fas.usda.gov	Phone: (56 2) 2330-3704 Email: agsantiago@usdas.gov
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Attachments:

No Attachments