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## Report Name: Citrus Annual

Country: South Africa - Republic of
Post: Pretoria
Report Category: Citrus

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## Report Highlights:

The production of citrus is forecast to continue its strong growth in Marketing Year (MY) 2021/22, based on the increase in area planted, new-plantings coming into full production, available irrigation water, and normal weather conditions. Accessing new markets will be critical for South African producers, based on the growth in production, saturation in some traditional markets, global price decreases, and competition from other citrus producing countries. Duty-free exports of all citrus types to the United States under the African Growth Opportunity Act (AGOA) reached a peak of 91,402 MT in 2020, and are expected to continue their strong annual growth in 2021, as the United States is still considered a premium market.

## Commodities:

Citrus, Other, Fresh
Grapefruit, Fresh
Oranges, Fresh
Tangerines/Mandarins, Fresh
Lemons, Fresh
Orange Juice
Exchange rate: Rand/US\$ Exchange = 15.88 as of December 2, 2021
Marketing Year (MY) - January to December

## Sources:

Citrus Growers Association - http://www.cga.co.za/
Summer Citrus South Africa - https://www.summercitrus.com/
Department of Agriculture, Land Reform and Rural Development - https://www.dalrrd.gov.za/
South African Revenue Services - https://www.sars.gov.za/

## Background

Citrus in South Africa is grown across the country mainly in the Limpopo, Eastern Cape, Western Cape, Mpumalanga, Kwa Zulu Natal, Northern Cape, and North West provinces. Figure 1 shows the map of the citrus growing areas in South Africa. An estimated total of 98,700 hectares (ha) was planted to citrus in South Africa in 2021, a 5 percent increase from 94,329 ha in 2020. This growth trend is forecast to continue in 2022 to 101,500 ha, based on the significant investments and aggressive new plantings of soft citrus, lemons, and new varieties of oranges.

Figure 1: Citrus Growing Areas in South Africa


Source: Citrus Growers Association

The Limpopo province is the country's largest citrus production area, accounting for 40 percent of the total area planted, followed by the Eastern Cape ( 27 percent), Western Cape ( 19 percent), Mpumalanga ( 8 percent), KwaZulu Natal (3 percent), Northern Cape ( 2 percent), North West (1 percent), and Free State (less than 1 percent). The Western Cape and Eastern Cape have a cooler climate, which is more suited to produce navel oranges, lemons, limes, and tangerines/mandarins (soft citrus). The Mpumalanga, Limpopo and KwaZulu-Natal provinces have a warmer climate, which is better suited to the production of grapefruit and Valencia oranges.

While oranges are the biggest citrus type produced in South Africa and account for 48 percent of the total citrus area planted, there has been notable growth in soft citrus and lemon/lime area, which now account for 25 and 19 percent respectively. This growth is driven by the attractive investment returns, profit margins from soft citrus and lemon production, a spike in global demand, and favorable exchange rate. Table 1 shows the most common citrus varieties planted in South Africa. In 2016, the tango citrus variety, which was developed by the University of California Riverside, was granted the plant breeders right in South Africa and is expected to offer competition to the Nardocott variety. Table 2 shows that the citrus harvesting season typically ranges from February to September.

Table 1: Citrus Varieties

| Citrus Type | Varieties |
| :--- | :--- |
| Grapefruit | Star Ruby, Marsh, Rose, Flame, Nelspruit Ruby (Nelruby), Flamingo |
| Oranges | Valencias - Delta, Midknight, Turkey, Oukloon (Olinda, Late), Du Roi, Benny. <br> Navels - Palmer, Bahianinha, Washington, Robyn, Navelina, Lane Late, <br> Newhall, Cambria, Cara, Rustenburg, Autumn Gold |
| Mandarins/ <br> Tangarines | Clementine - Nules, Marisol, SRA, Oroval, Esbal, Clemenpons, Oronules. <br> Mandarin - Tango, Nadorcott (Afourer), Nova, Or (Orri), Minneola, Mor, <br> B17, Tambor, Naartjie, Thoro Temple, Sonet, B24 (African Sunset) <br> Satsuma - Miho Wase, Owari, Kuno, Miyagawa Wase, Okitsu Wase, Aoshima. |
| Lemons/Lime | Eureka, Eureka SL, Lisbon, Limoneira, Genoa |

Source: Citrus Growers Association
Table 2: South Africa Harvest Period for Citrus

| Citrus | Harvest Period |
| :--- | :--- |
| Marsh Grapefruit | March to June |
| Star Ruby Grapefruit | April to September |
| Navel Oranges | March to July |
| Valencia Oranges | July to September |
| Mandarins/Tangarines | March to August |
| Lemons/Lime | February to September |

Source: Citrus Growers Association

## Grapefruit, Fresh

## Area Planted

The area planted to grapefruit is forecast to increase by 3 percent to 9,000 ha in Marketing Year (MY) 2021/22, from 8,700 ha in MY 2020/21, based on industry's response to the increasing global demand especially in Europe, Asia, and the Middle East. Figure 2 shows that grapefruit area planted has been increasing since MY 2014/15 and is forecast to reach the peak area planted of 9,000 ha in MY 2021/22.

Figure 2: Area Planted to Grapefruit

*Estimate. **Forecast.
Source: Citrus Growers Association Actual Data \& Post Estimates

Limpopo is the leading growing region for grapefruit accounting for 56 percent of the total area planted, followed by Mpumalanga (21 percent), Kwa-Zulu Natal (11 percent), Northern Cape (7 percent), Eastern Cape ( 5 percent) and the Western Cape (less than 1 percent). The predominant variety planted is the Star Ruby accounting for 84 percent of the area planted due to its high global demand, followed by the Marsh variety at 11 percent. Other grapefruit varieties planted include Rose, Redheart, Pomelit, Java Shaddock, Flame, Nartia, and Fe 1(Jackson).

## Production

The production of grapefruit is forecast to increase marginally by 2 percent to 374,000 Metric Tons (MT) in MY 2021/22, from 367,000 MT in MY 2020/21. This is based on normal weather conditions, good rainfall received in the main growing areas, and newly planted areas coming into full production. The MY 2021/22 summer rainfalls started normally in most growing regions, and Post anticipates that
there will be sufficient irrigation water in the upcoming MY 2021/22. Grapefruit is normally harvested between March and September, and the impact of COVID-19 on production has been minimal to date.

Figure 3 shows grapefruit production and yields since MY 2006/07. Grapefruit production is cyclical in nature, where one or two seasons of upward growth in production are normally followed by downward production. Thus, there are possibilities that the increase in production in MY 2021/22, may be partially offset by the cyclical nature of grapefruit production, since MY 2020/21 experienced upward production.

Figure 3: Grapefruit Production and Yields

*Estimate. **Forecast.
Source: Citrus Growers Association Actual Data \& Post Estimates.

## Consumption

Grapefruit consumption is forecast to increase to 9,500 MT in MY 2021/22, from 8,500 MT in MY $2020 / 21$. This is based on the rise in production, and to the growing awareness and perceived health benefits of grapefruit in the domestic market. Citrus has seen a surge in demand due to the assumed benefits of Vitamin C in boosting immunity against COVID-19.

Notably, grapefruit is not a very popular citrus fruit in the domestic market, with many consumers largely unfamiliar with its qualities and taste in South Africa. As a result, the fresh grapefruit per capita consumption in South Africa is still relatively low at below 1 kg per annum because the majority of the population has not acquired the taste for grapefruit.

## Processing

On average, 17-29 percent of total grapefruit produced is used for processing. Post forecasts that the grapefruit delivered for processing will decrease by 6 percent to 65,000 MT in MY 2021/22, from 69,000 MT in MY 2020/21, based on the increase in fresh exports which offer better prices to producers. Grapefruit is processed to juice and concentrate, the majority of which is exported to Europe. The leftover pulp from commercial juice extraction is an important source of grapefruit oil which is used as a flavoring agent in many soft drinks. The inner peel is a source of pectin and citric acid, which are both used by the food industry to preserve fruits, jams, and marmalades. Naringin is also extracted from grapefruit peel and gives tonic-water its distinctive bitter flavor. The grapefruit peel oil is used in scented fragrances.

## Exports

Post forecasts that grapefruit exports will increase by 3 percent to 300,000 MT in MY 2021/22, from 290,000 MT in MY 2020/21, based on the rise in production and continued demand for citrus in global markets for perceived health benefits. The MY 2020/21 exports were revised upwards to 290,000 MT, based on the pace of exports up to September 2021. Despite the global shipping crisis, civil unrest in Kwa-Zulu Natal, and cyber-attacks in the Transnet port systems, the industry managed to export record levels. This may be due to industry-coordinated efforts and a surge in citrus demand due to the assumed benefits of Vitamin C in boosting immunity against COVID-19. Despite increased export volumes, the increases in logistical costs may lower the profit margins from citrus production.

Europe is the largest market for South African grapefruit exports, accounting for 42 percent of total exports in 2020, followed by Asia at 38 percent. Although South Africa has a free trade agreement with the European Union (EU) which allows duty free access for its citrus exports, South Africa continues to face challenges in the EU market due to Citrus Black Spot (CBS) and False Coddling Moth (FCM). Industry estimates that it is costing South Africa almost R4 Billion (\$253 million) in these additional phytosanitary measures and to comply with the CBS and FCM requirements in the EU market. The costly measures which have allowed South Africa to comply with CBS and FCM requirements to maintain and grow their EU market access include pre-export inspections, strict spraying protocols, field surveillance programs, adherence to shipping protocols, and comprehensive CBS risk management systems riven by the industry and DALRRD. For more information, see the Policies and Regulations section.

In 2021, South Africa ("Fruit South Africa") and China (Chamber of Commerce) signed a Memorandum of Understanding (MOU) to promote greater cooperation and statistical information exchange between the two countries` fresh fruit industries. Year to date grapefruit exports to China are already up 63 percent to 77,039 MT in 2021, from 48,083 MT in 2020.

While total volumes are still low, grapefruit exports to the United States have been growing exponentially by an average of 65 percent per annum in the past five years, from 76 MT in MY 2012/13, to 5,310 MT in MY 2019/20. Year to date exports to the United States are already up by 66 percent to 8,827 MT in 2021. Grapefruit exports to the United States are expected to continue rising based on the growing demand, good quality fruit, and the continuation of duty-free access through the African

Growth and Opportunity Act (AGOA). The Middle East, Canada, and Africa are also growing markets for South African grapefruit. Exports to Africa are currently restricted by limited infrastructure.

Table 3: South African Fresh Grapefruit Exports

| South Africa Exports to the World |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commodity: 080540, Grapefruit, Fresh Or Dried |  |  |  |  |  |  |  |
| Annual \& YTD Series |  |  |  |  |  |  |  |
| Partner Country | Unit | Calendar Year |  |  | January-September |  |  |
|  |  | 2018 | 2019 | 2020 | 2020 | 2021 | \% ${ }^{\text {a 2021/20 }}$ |
| World | T | 288,155 | 258,423 | 244,334 | 242,600 | 287,863 | 19\% |
| Netherlands | T | 68,184 | 75,083 | 71,975 | 71,953 | 73,056 | 2\% |
| China | T | 54,530 | 36,439 | 48,083 | 47,229 | 77,039 | 63\% |
| Japan | T | 37,688 | 30,072 | 27,046 | 26,826 | 30,029 | 12\% |
| Russia | T | 20,064 | 14,128 | 21,931 | 21,861 | 21,962 | 0\% |
| Hong Kong | T | 13,761 | 12,130 | 13,603 | 13,270 | 12,746 | -4\% |
| United Kingdom | T | 12,275 | 11,779 | 10,498 | 10,498 | 10,306 | -2\% |
| Italy | T | 12,858 | 10,434 | 9,399 | 9,399 | 11,118 | 18\% |
| Canada | T | 9,504 | 6,665 | 6,252 | 6,252 | 8,019 | 28\% |
| United States | T | 4,729 | 5,347 | 5,310 | 5,310 | 8,827 | 66\% |
| Portugal | T | 7,768 | 7,384 | 4,522 | 4,522 | 5,475 | 21\% |
| South Korea | T | 9,732 | 6,918 | 4,113 | 4,095 | 4,464 | 9\% |
| United Arab Emirates | T | 4,156 | 4,128 | 3,517 | 3,471 | 4,609 | 33\% |
| Eswatini | T | 4,861 | 7,459 | 3,339 | 3,301 | 2,030 | -39\% |
| Taiwan | T | 3,268 | 2,233 | 2,429 | 2,429 | 3,536 | 46\% |
| Ukraine | T | 1,427 | 1,339 | 2,029 | 2,029 | 1,736 | -14\% |
| Germany | T | 3,912 | 4,135 | 968 | 968 | 719 | -26\% |
| Romania | T | 694 | 267 | 818 | 818 | 685 | -16\% |
| Saudi Arabia | T | 1,168 | 1,033 | 748 | 748 | 632 | -16\% |
| France | T | 4,328 | 5,106 | 712 | 699 | 775 | 11\% |
| Greece | T | 1,535 | 1,326 | 647 | 647 | 1,093 | 69\% |
| Singapore | T | 729 | 688 | 624 | 607 | 787 | 30\% |
| Iraq | T | 93 | 595 | 557 | 556 | 1,186 | 113\% |
| Ireland | T | 1,011 | 3,321 | 516 | 516 | 673 | 30\% |
| Malaysia | T | 1,085 | 614 | 483 | 468 | 829 | 77\% |
| Sweden | T | 481 | 2,857 | 481 | 481 | 517 | 7\% |
| Bulgaria | T | 914 | 751 | 429 | 429 | 438 | 2\% |
| Denmark | T | 0 | 481 | 421 | 421 | 59 | -86\% |
| Lithuania | T | 624 | 550 | 381 | 381 | 285 | -25\% |
| Spain | T | 1,105 | 1,053 | 295 | 295 | 842 | 185\% |
| Georgia | T | 178 | 225 | 283 | 283 | 299 | 6\% |
| Belgium | T | 1,735 | 113 | 272 | 272 | 282 | 4\% |
| Mauritius | T | 584 | 516 | 259 | 235 | 214 | -9\% |
| Qatar | T | 264 | 281 | 229 | 229 | 347 | 52\% |

Source: Trade Data Monitor

## Imports

South Africa is not a major importer of grapefruit. Imports mainly originate from Eswatini (formerly Swaziland), Spain, Turkey, and Israel to fill the small demand gap towards the end of the season. Eswatini benefits from duty free access to South Africa under the Southern African Customs Union (SACU) and low transportation costs as a neighboring country.

Table 4: South African Fresh Grapefruit Imports

| South Africa Imports from the World |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commodity: 080540, Grapefruit, Fresh Or Dried |  |  |  |  |  |  |  |
| Annual \& YTD Series |  |  |  |  |  |  |  |
|  | Unit | Calendar Year |  |  | January-September |  |  |
| Partner Country |  | 2018 | 2019 | 2020 | 2020 | 2021 | \% 2021/20 $^{\text {2 }}$ |
| World | T | 2,703 | 1,476 | 1,325 | 1,052 | 1,123 | 7\% |
| Eswatini | T | 2,083 | 685 | 753 | 753 | 262 | -65\% |
| Turkey | T | 93 | 122 | 220 | 45 | 478 | 962\% |
| Spain | T | 374 | 382 | 196 | 166 | 259 | 56\% |
| Israel | T | 134 | 248 | 127 | 59 | 124 | 110\% |
| Egypt | T | 0 | 0 | 29 | 29 | 0 | -100\% |

Source: Trade Data Monitor

## Prices

Table 5 shows the local, export, and processed market prices for grapefruit since MY 2004/05. Grapefruit prices for the export and local markets have increased over the past five years based on the weakening rand to the U.S. dollar exchange rate. Processed and local market prices tend to fluctuate based on supply. Export prices continue to provide the highest prices for South African grapefruit, which explains why the industry is export oriented.

Table 5: Grapefruit Prices

| MY | Local Market | Export Market | Processed |
| :---: | :---: | :---: | :---: |
|  | Average Price | Average Price | Average Price |
|  | Rand/ MT | Rand/ MT | Rand/ MT |
| 2004/05 | 1,487 | 925 | 325 |
| 2005/06 | 1,493 | 1,764 | 386 |
| 2006/07 | 1,796 | 2,712 | 237 |
| 2007/08 | 2,283 | 3,658 | 152 |
| 2008/09 | 1,839 | 1,846 | 240 |
| 2009/10 | 1,437 | 4,351 | 268 |
| 2010/11 | 2,107 | 3,723 | 383 |
| 2011/12 | 2,275 | 4,371 | 377 |
| 2012/13 | 2,352 | 5,060 | 376 |
| 2013/14 | 3,020 | 5,247 | 401 |
| 2014/15 | 3,866 | 5,737 | 310 |
| 2015/16 | 5,154 | 7,898 | 409 |
| 2016/17 | 2,472 | 7,762 | 596 |
| 2017/18 | 5,246 | 8,234 | 1,593 |
| 2018/19 | 2,908 | 7,990 | 1,523 |
| 2019/20 | 6,563 | 8,960 | 1,571 |

Source: CGA
USD $\$ 1=$ Rand R15.88 (as of December 2, 2021)

Table 6: Production, Supply and Distribution of Grapefruit, Fresh

| Grapefruit, Fresh Market Year Begins South Africa | $2019 / 2020$ |  | $\begin{array}{\|c\|} \hline \text { 2020/2021 } \\ \hline \text { Jan } 2021 \end{array}$ |  | $\frac{2021 / 2022}{\text { Jan } 2022}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | USDA Official | New Post | USDA Official | New Post | USDA Official | New Post |
| Area Planted (HECTARES) | 8259 | 8259 | 8700 | 8700 | 0 | 9000 |
| Area Harvested (HECTARES) | 7700 | 7700 | 7900 | 7900 | 0 | 8100 |
| Bearing Trees (1000 TREES) | 7600 | 7600 | 7800 | 7800 | 0 | 8000 |
| Non-Bearing Trees (1000 trees) | 900 | 900 | 920 | 920 | 0 | 950 |
| Total No. Of Trees (1000 trees) | 8500 | 8500 | 8720 | 8720 | 0 | 8950 |
| Production (1000 MT) | 345 | 345 | 373 | 367 | 0 | 374 |
| Imports (1000 MT) | 1 | 1 | 1 1 | 1 | 0 | 1 |
| Total Supply (1000 MT) | 346 | 346 | 374 | 368 | 0 | 375 |
| Exports (1000 MT) | 244 | 244 | 260 | 290 | 0 | 300 |
| Fresh Dom. Consumption (1000 MT) | 8 | 8 | 9 | 9 | 0 | 10 |
| For Processing (1000 MT) | 94 | 94 | 105 | 69 | 0 | 65 |
| Total Distribution (1000 MT) | 346 | 346 | 374 | 368 | 0 | 375 |
|  |  |  |  |  |  |  |

(HECTARES),(1000 TREES),(1000 MT)

## Oranges, Fresh

## Area Planted

The area planted with oranges is forecast to grow by 2 percent to 47,000 ha in MY 2021/22, from 46,000 ha in MY 2020/21, based on the increase in area planted to seedless orange varieties and late maturing varieties. This rise will be partially offset by the industry shift from orange production to soft citrus in the Western Cape and Limpopo growing regions. Figure 4 below shows the growing trend in the area planted to oranges since MY 2006/07.

Figure 4: Area Planted to Oranges

*Estimate. **Forecast.
Source: Citrus Growers Association Actual Data \& Post Estimates.
Limpopo is the leading growing region for oranges accounting for 48 percent of the total area planted, followed by the Eastern Cape ( 26 percent), Western Cape ( 15 percent), Mpumalanga ( 7 percent), Northern Cape ( 2 percent), KwaZulu Natal ( 2 percent), North West Province (less than 1 percent), and the Free State (less than 1 percent). Valencia's account for about 64 percent of the total area planted to oranges, and Navels account for 36 percent. The predominant variety planted is the Midnight accounting for 25 percent of the total area planted, followed by the Valencia Late variety at 12 percent, Delta ( 10 percent), Turkey ( 7 percent), Bennie ( 7 percent), Palmer ( 6 percent), Cambria ( 6 percent), Bahianinha ( 5 percent), and Washington (4 percent).

## Production

The production of oranges is forecast to increase by 3 percent to 1.70 million MT in MY 2021/22, from 1.65 million MT in MY 2020/21. This increase is based on normal weather conditions, good rainfall in the main growing regions, stable yields, and the rise in area planted. Oranges are normally harvested between March and September, and the impact of COVID-19 to production, harvest, and labor has been minimal to date.

Figure 5 shows the production and yield of oranges since MY 2006/07. Orange production has only grown marginally since MY 2017/18, due to industry shifts to soft citrus production and stable yields.

Figure 5: Orange Production and Yield

*Estimate, **Forecast.
Source: Citrus Growers Association Actual Data \& Post Estimates.

## Consumption

Post forecasts that the consumption of oranges will increase by 6 percent to 95,000 MT in MY 2021/22, from 90,000 MT in MY 2020/21, based on the rise in production, high available supply and increase in demand due to the associated benefits of Vitamin C in boosting immunity against COVID-19. South Africa prioritizes supplying export markets, and the surplus oranges or those that do not meet the export standards are supplied to the fresh domestic and processed markets. Fresh oranges are the most popular citrus consumed in South Africa with a per capita consumption of about 1.5 kg per annum.

## Exports

The export of oranges is forecast to rise by 3 percent to 1.24 million MT in MY 2021/22, from 1.20 million MT in MY 2020/21, based on the increase in production, and continued spike in demand due to the perceived benefits of Vitamin C in boosting immunity against COVID-19. The MY 2020/21 exports of oranges are revised down to 1.20 million MT, based on the slower pace of exports through September 2021, associated with disruptions to the supply chain from the main growing region of Limpopo due to civil unrest in Kwa-Zulu Natal and cyber-attacks at the Durban port.

The EU remains South Africa's largest export market for oranges, accounting for 44 percent of the total export market. However, orange exports are also impacted by the CBS and FCM challenges in the EU market. While the industry has gone to great lengths and expense to ensure compliance with EU requirements, in cases when there are high interceptions, South Africa has in the past voluntarily suspended all exports or exported only from CBS areas to prevent the EU from imposing more stringent measures.

The exports to Asia and the Middle East have grown steadily over the years due to the industry's focus on growing these markets.

Exports to the United States are expected to continue based on the duty-free access under the African Growth and Opportunity Act (AGOA). However, a gradual shift from oranges to easy peelers and soft citrus exports is expected over time, as South African farmers supplying the U.S. market have been replanting their orchards from oranges to soft citrus and new orange varieties in response to market preferences and the higher premium received in the U.S. market. Exports to the United States increased to a record 53,121 MT in the 2020, based on available production and industry marketing efforts. Exports to the U.S. in 2021 are expected to be slightly lower based on the pace of exports up to September 2021 and logistical challenges faced by the industry in 2021.

Table 7: South African Fresh Orange Exports

| South Africa Exports to the World |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commodity: 080510, Oranges, Fresh |  |  |  |  |  |  |  |
| Annual \& YTD Series |  |  |  |  |  |  |  |
| Partner Country | Unit | Calendar Year |  |  | January-September |  |  |
|  |  | 2018 | 2019 | 2020 | 2020 | 2021 | \% ${ }^{\text {d 2021/20 }}$ |
| World | T | 1,278,935 | 1,186,426 | 1,259,714 | 1,177,367 | 1,099,649 | -6.6 |
| Netherlands | T | 233,619 | 224,343 | 288,463 | 272,624 | 263,214 | -3.45 |
| Portugal | T | 79,998 | 58,390 | 104,774 | 104,238 | 69,407 | -33.41 |
| United Arab Emirates | T | 80,989 | 75,602 | 89,527 | 80,082 | 76,420 | -4.57 |
| China | T | 109,995 | 150,388 | 81,289 | 78,603 | 68,669 | -12.64 |
| Russia | T | 87,147 | 71,665 | 79,408 | 76,038 | 63,404 | -16.62 |
| United Kingdom | T | 75,954 | 62,362 | 72,879 | 69,304 | 59,744 | -13.79 |
| Bangladesh | T | 59,399 | 44,041 | 66,001 | 56,925 | 40,127 | -29.51 |
| Saudi Arabia | T | 84,448 | 83,587 | 61,823 | 59,489 | 59,411 | -0.13 |
| Hong Kong | T | 66,255 | 54,827 | 55,459 | 49,790 | 43,035 | -13.57 |
| United States | T | 45,120 | 30,990 | 53,121 | 49,952 | 42,478 | -14.96 |
| Italy | T | 42,667 | 31,355 | 41,244 | 40,413 | 41,449 | 2.56 |


| Canada | T | 36,722 | 29,957 | 38,239 | 33,802 | 32,372 | -4.23 |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Malaysia | T | 30,704 | 32,601 | 29,461 | 25,395 | 31,562 | 24.28 |
| Iraq | T | 26,413 | 34,692 | 28,465 | 28,073 | 35,385 | 26.05 |
| Oman | T | 10,339 | 9,926 | 13,171 | 10,057 | 9,939 | -1.17 |
| India | T | 9,705 | 10,044 | 11,500 | 11,393 | 18,044 | 58.38 |
| Kuwait | T | 21,029 | 15,062 | 10,258 | 8,848 | 12,336 | 39.42 |
| Singapore | T | 14,384 | 9,343 | 9,521 | 8,076 | 8,301 | 2.79 |
| Qatar | T | 12,287 | 10,389 | 8,800 | 7,762 | 8,687 | 11.92 |
| Germany | T | 16,276 | 13,073 | 7,442 | 7,432 | 6,237 | -16.08 |
| France | T | 17,456 | 18,186 | 7,421 | 6,736 | 4,719 | -29.94 |
| Sweden | T | 6,141 | 7,167 | 6,981 | 6,776 | 8,606 | 27.01 |
| Ukraine | T | 3,686 | 3,772 | 6,722 | 6,695 | 6,196 | -7.45 |
| Ireland | T | 6,136 | 5,405 | 6,314 | 6,209 | 5,594 | -9.9 |
| Botswana | T | 3,310 | 3,446 | 5,742 | 5,358 | 4,333 | -19.13 |

Source: Trade Data Monitor

## Imports

The import of oranges is forecast to remain flat at about 3,000 MT in MY 2021/22, based on the high available supply. Relatively small volumes of oranges are usually imported into South Africa in November and December to close supply gaps and satisfy year-end demand.

Table 8: South African Fresh Orange Imports

| South Africa Imports from the World |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commodity: 080510, Oranges, Fresh |  |  |  |  |  |  |  |
| Annual \& YTD Series |  |  |  |  |  |  |  |
| Partner Country | Unit | Calendar Year |  |  | January-September |  |  |
|  |  | 2018 | 2019 | 2020 | 2020 | 2021 | \% $\mathbf{D 2 0 2 1 / 2 0}^{\text {2 }}$ |
| World | T | 3,672 | 3,834 | 2,147 | 1,853 | 2,353 | 26.98 |
| Spain | T | 645 | 991 | 1,063 | 834 | 810 | -2.88 |
| Eswatini | T | 2,270 | 2,671 | 720 | 720 | 1,322 | 83.61 |
| Egypt | T | 136 | 52 | 161 | 161 | 149 | -7.45 |
| Sweden | T | 0 | 0 | 64 | 0 | 0 | 0 |
| Morocco | T | 0 | 0 | 46 | 46 | 0 | -100 |
| Israel | T | 0 | 0 | 37 | 37 | 19 | -48.65 |
| Unidentified | T | 51 | 69 | 29 | 29 | 23 | -20.69 |
| Other | T | 570 | 0 | 26 | 26 | 26 | 0 |
| Portugal | T | 0 | 24 | 0 | 0 | 0 | 0 |

Source: Trade Data Monitor

## Prices

Table 9 shows the local, export and processed market prices of oranges. The export market provides the highest prices, mainly due to the weaker rand/US\$ exchange rate. As a result, the South African citrus industry is export-oriented because the domestic and processed markets offer lower prices.

Table 9: Oranges Prices

|  | Local Market | Export Market | Processed |
| :---: | ---: | ---: | ---: |
| MY | Average Price | Average Price | Average Price |
|  | Rand/ MT | Rand/ MT | Rand/ MT |
| $2003 / 04$ | 1,090 | 2,425 | 274 |
| $2004 / 05$ | 1,111 | 1,580 | 229 |
| $2005 / 06$ | 1,025 | 1,843 | 301 |
| $2006 / 07$ | 1,278 | 2,832 | 354 |
| $2007 / 08$ | 1,430 | 3,443 | 419 |
| $2008 / 09$ | 1,483 | 3,235 | 268 |
| $2009 / 10$ | 1,599 | 4,043 | 349 |
| $2010 / 11$ | 1,762 | 4,691 | 529 |
| $2011 / 12$ | 1,895 | 4,318 | 564 |
| $2012 / 13$ | 2,054 | 4,975 | 591 |
| $2013 / 14$ | 2,230 | 5,781 | 618 |
| $2014 / 15$ | 2,535 | 6,576 | 652 |
| $2015 / 16$ | 3,799 | 8,570 | 1,002 |
| $2016 / 17$ | 3,604 | 8,656 | 1,069 |
| $2017 / 18$ | 3,361 | 8,600 | 693 |
| $2018 / 19$ | 3,643 | 8,268 | 699 |
| $2019 / 20$ | 4,897 | 10,329 | 519 |

Source: CGA
Table 10: Production, Supply and Distribution of Oranges, Fresh

| Oranges, Fresh Market Year Begins South Africa | 2019/2020 |  | $\begin{array}{\|c\|} \hline 2020 / 2021 \\ \hline \text { Jan } 2021 \\ \hline \end{array}$ |  | $\begin{array}{\|c\|} \hline \text { 2021/2022 } \\ \hline \text { Jan } 2022 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan 2020 |  |  |  |  |  |
|  | USDA Official | New Post | USDA Official | New Post | USDA Official | New Post |
| Area Planted (hectares) | 44728 | 44728 | 46000 | 46000 | 0 | 47000 |
| Area Harvested (HECTARES) | 40500 | 40500 | 41000 | 41000 | 0 | 42000 |
| Bearing Trees (1000 TREES) | 39500 | 39500 | 40000 | 40000 | 0 | 41000 |
| Non-Bearing Trees (1000 TREES) | 4300 | 4300 | 4400 | 4400 | 0 | 4600 |
| Total No. Of Trees (1000 TREES) | 43800 | 43800 | 44400 | 44400 | 0 | 45600 |
| Production (1000 MT) | 1620 | 1620 | 1650 | 1650 | 0 | 1700 |
| Imports (1000 MT) | 2 | 2 | 2 | 3 | 0 | 3 |
| Total Supply (1000 MT) | 1622 | 1622 | 1652 | 1653 | 0 | 1703 |
| Exports (1000 MT) | 1260 | 1260 | 1285 | 1200 | 0 | 1240 |
| Fresh Dom. Consumption (1000 MT) | 80 | 80 | 82 | 90 | 0 | 95 |
| For Processing (1000 MT) | 282 | 282 | 285 | 363 | 0 | 368 |
| Total Distribution (1000 MT) | 1622 | 1622 | 1652 | 1653 | 0 | 1703 |
|  |  |  |  |  |  |  |

## Tangerines/Mandarins (Soft Citrus), Fresh

## Area Planted

The area planted to tangerines/mandarins (soft citrus) is forecast to increase by 4 percent to 27,000 ha in MY 2021/22, from 26,000 ha in MY 2020/21. This is based on growers responding to the increasing global demand for seedless tangerines/mandarins, and high margins from soft citrus relative to other citrus types. Figure 6 shows that the area planted with tangerines/mandarins was flat from the MY 2006/07 to MY 2010/11. Thereafter, there has been significant annual increases in area planted, due to the increased investment in new orchards in response to global demand and high revenue. Most tangerine/mandarin production are under shed-netting to protect the fruit from adverse conditions such as hail or sun damage in some areas and as part of water management techniques.

The predominant variety planted in South Africa is the Nardocott, accounting for 22 percent of the area planted, followed by the Nules variety at 12 percent, Nova (11 percent), Tango (10 percent), Orri (8 percent) and Leanri (8 percent).

Figure 6: Area Planted to Tangerines/Mandarins

*Estimate. **Forecast.
Source: Citrus Growers Association Actual Data \& Post Estimates.

## Production

The production of tangerines/mandarins is anticipated to continue its aggressive growth and is forecast to increase by 11 percent to 630,000 MT in MY 2021/22, from 567,000 MT in MY 2020/21. This is based on the rise in area planted, improvement in yields, normal weather conditions, improved winter rainfall received in the main production area of the Western Cape, and the high level of new plantings in
the past years coming into full production. The COVID-19 pandemic has had a minimal impact on production.

There is a growing trend of farmers aggressively establishing new orchards under netting which has improved the water efficiency, yields and the overall quality of soft citrus production in South Africa. In addition, there is an increasing trend of late varieties being planted, which has seen the peak harvest of soft citrus shift from week 20 (beginning of May) to between weeks 21 to 30 (mid-May to July). About 37 percent of tangerines/mandarins are produced in the Western Cape, followed by 27 percent in the Eastern Cape and 26 percent in Limpopo. The Western Cape is a winter rainfall region, and the 2020 winter rainfall will only be used for irrigation in the following year in 2021. Improved dam levels in the Western Cape in 2021 are expected to have a positive impact to MY 2021/22 crop.

Figure 7: Tangerines/ Mandarins Production and Yields

*Estimate. **Forecast.
Source: Citrus Growers Association Actual Data \& Post Estimates.

## Consumption

The consumption of tangerines/mandarins is forecast to increase by 3 percent to $30,000 \mathrm{MT}$ in MY 2021/22, from 29,000 MT in MY 2020/21, due to the increase in production and a surge in demand driven by the perceived health benefits of Vitamin C in fighting COVID-19. The industry prioritizes export markets for soft citrus and only supplies surplus fruit to the local market. However, some highend retail chains such as Woolworths also sell some export-grade citrus to the domestic consumers. The increased use of netting has reduced the number of defects found in soft citrus, thereby decreasing the percentage of non-export grade fruit produced and available on the local market.

## Exports

The export of tangerines/mandarins is forecast to increase by 12 percent to 550,000 MT in MY 2021/22, from 490,000 MT in MY 2020/21, based on the increase in production, the industry strategy of prioritizing export markets over domestic markets, and a surge in demand due to the assumed benefits of Vitamin C in boosting immunity against COVID-19.

Demand for tangerines/mandarins remains strong in the export markets, with the United Kingdom as the leading export market accounting for 23 percent of the total exports, followed by the Netherlands ( 21 percent), the United States ( 8 percent), Russia ( 8 percent), and the United Arab Emirates ( 6 percent). Tangerines/mandarins exports are not impacted by South Africa's CBS challenges in the EU market.

Exports to the United States under the AGOA have grown by an average of 35 percent per year over the past four seasons, from 7,444 MT in MY 2013/14, to 32,458 MT in MY 2019/20. This growth trend is expected to continue based on the rising U.S. market preference for easy peelers, and continued dutyfree market access under AGOA.

Table 11: South African Fresh Tangerines/Mandarins Exports

| South Africa Exports to the World |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commodity: 080520,080521,080522,080529, Mandarins (Including Tangerines And Satsumas); Clementines, Wilkings And Similar Citrus Hybrids, Fresh Or Dried/Mandarins (including tangerines and satsumas)/Clementines/Other citrus hybrids |  |  |  |  |  |  |  |
| Annual \& YTD Series |  |  |  |  |  |  |  |
| Partner Country | Unit | Calendar Year |  |  | January-September |  |  |
|  |  | 2018 | 2019 | 2020 | 2020 | 2021 | \% ${ }^{\text {¢ 2021/20 }}$ |
| World | T | 260,850 | 295,607 | 389,467 | 380,768 | 480,789 | 26\% |
| United Kingdom | T | 69,344 | 75,941 | 87,938 | 86,263 | 82,864 | -4\% |
| Netherlands | T | 51,404 | 61,403 | 82,522 | 80,977 | 103,756 | 28\% |
| United States | T | 13,695 | 18,690 | 32,458 | 32,187 | 40,345 | 25\% |
| Russia | T | 28,425 | 23,709 | 32,379 | 31,735 | 37,305 | 18\% |
| United Arab Emirates | T | 10,457 | 13,022 | 24,136 | 23,137 | 37,949 | 64\% |
| Bangladesh | T | 6,170 | 15,760 | 24,130 | 22,925 | 32,009 | 40\% |
| Canada | T | 11,554 | 11,972 | 18,898 | 18,580 | 18,885 | 2\% |
| China | T | 6,520 | 9,827 | 13,785 | 13,602 | 24,098 | 77\% |
| Portugal | T | 6,309 | 6,275 | 7,762 | 7,713 | 9,637 | 25\% |
| Hong Kong | T | 11,427 | 12,366 | 7,298 | 7,189 | 6,610 | -8\% |
| Saudi Arabia | T | 5,412 | 6,950 | 6,658 | 6,574 | 9,063 | 38\% |
| Ireland | T | 6,889 | 4,853 | 5,265 | 5,244 | 7,797 | 49\% |
| Iraq | T | 947 | 3,336 | 4,886 | 4,886 | 10,064 | 106\% |
| Germany | T | 3,307 | 3,683 | 4,184 | 4,183 | 2,957 | -29\% |
| Senegal | T | 832 | 2,540 | 3,958 | 3,937 | 4,883 | 24\% |
| France | T | 2,559 | 2,690 | 3,574 | 3,409 | 4,891 | 43\% |
| Malaysia | T | 3,314 | 3,762 | 3,000 | 2,897 | 5,727 | 98\% |
| Norway | T | 788 | 1,359 | 2,713 | 2,713 | 3,825 | 41\% |


| Singapore | T | 2,413 | 1,260 | 2,297 | 2,238 | 2,520 | $13 \%$ |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Qatar | T | 969 | 1,054 | 2,063 | 1,993 | 2,604 | $31 \%$ |
| Mauritius | T | 1,556 | 1,989 | 1,988 | 1,803 | 1,700 | $-6 \%$ |
| Kuwait | T | 1,803 | 2,293 | 1,916 | 1,715 | 4,183 | $144 \%$ |
| Oman | T | 340 | 542 | 1,501 | 1,435 | 1,841 | $28 \%$ |
| Italy | T | 585 | 430 | 1,435 | 1,435 | 2,414 | $68 \%$ |
| Finland | T | 526 | 635 | 1,338 | 1,338 | 945 | $-29 \%$ |
| Taiwan | T | 158 | 374 | 1,142 | 1,097 | 4,350 | $297 \%$ |
| Bahrain | T | 602 | 743 | 1,007 | 986 | 1,503 | $52 \%$ |
| Nigeria | T | 171 | 256 | 750 | 603 | 887 | $47 \%$ |
| Denmark | T | 47 | 394 | 690 | 690 | 387 | $-44 \%$ |
| Namibia | T | 363 | 682 | 648 | 582 | 606 | $4 \%$ |
| India | T | 550 | 550 | 596 | 572 | 2,798 | $389 \%$ |
| Sweden | T | 140 | 49 | 535 | 535 | 653 | $22 \%$ |
| Gabon | T | 489 | 595 | 534 | 504 | 436 | $-13 \%$ |

Source: Trade Data Monitor

## Imports

Post forecasts that MY 2021/22 imports of tangerines/mandarins will remain flat at 3,000 MT. South African imports satisfy off season demand and are minimal.

Table 12: South African Fresh Tangerines/Mandarins Imports

| South Africa Imports from the World |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commodity: 080520,080521,080522,080529, Mandarins (Including Tangerines And Satsumas); Clementines, Wilkings And Similar Citrus Hybrids, Fresh Or Dried/Mandarins (including tangerines and satsumas)/Clementines/Other citrus hybrids |  |  |  |  |  |  |  |
| Annual \& YTD Series |  |  |  |  |  |  |  |
| Partner Country | Unit | Calendar Year |  |  | January-September |  |  |
|  |  | 2018 | 2019 | 2020 | 2020 | 2021 | \% ${ }^{\text {2021/20 }}$ |
| World | T | 1,246 | 1,833 | 2,446 | 2,146 | 2,741 | 28\% |
| Spain | T | 712 | 1,524 | 1,466 | 1,215 | 806 | -34\% |
| Morocco | T | 0 | 47 | 793 | 769 | 1,830 | 138\% |
| Israel | T | 346 | 181 | 105 | 105 | 56 | -47\% |
| Other | T | 73 | 42 | 47 | 24 | 0 | -100\% |
| United Kingdom | T | 0 | 0 | 22 | 22 | 0 | -100\% |
| Egypt | T | 43 | 39 | 12 | 12 | 21 | 75\% |

Source: Trade Data Monitor

## Prices

Export markets provide the highest prices for South African soft citrus as shown in Table 13.

Table 13: Tangerines/Mandarins Prices

| MY | Local Market | Export Market | Processed |
| :---: | :---: | :---: | :---: |
|  | Average Price | Average Price | Average Price |
|  | Rand/ MT | Rand/ MT | Rand/ MT |
| 2003/04 | 1,705 | 3,638 | 251 |
| 2004/05 | 1,279 | 3,977 | 165 |
| 2005/06 | 2,133 | 4,423 | 188 |
| 2006/07 | 2,543 | 3,758 | 214 |
| 2007/08 | 3,038 | 4,965 | 367 |
| 2008/09 | 3,042 | 4,635 | 275 |
| 2009/10 | 3,805 | 5,618 | 214 |
| 2010/11 | 4,091 | 5,637 | 315 |
| 2011/12 | 3,760 | 7,133 | 419 |
| 2012/13 | 5,159 | 8,542 | 334 |
| 2013/14 | 5,442 | 10,004 | 465 |
| 2014/15 | 5,606 | 11,392 | 391 |
| 2015/16 | 6,785 | 14,242 | 532 |
| 2016/17 | 6,037 | 13,489 | 614 |
| 2017/18 | 6,617 | 13,498 | 709 |
| 2018/19 | 5,586 | 13,344 | 502 |
| 2019/20 | 6,866 | 16,387 | 280 |

Source: CGA

Table 14: Production, Supply and Distribution of Tangerines/Mandarins, Fresh

| Tangerines/Mandarins, Fresh Market Year Begins <br> South Africa | 2019/2020 |  | 2020/2021 |  | 2021/2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan 2020 |  | Jan 2021 |  | Jan 2022 |  |
|  | USDA Official | New Post | USDA | New Post | USDA Official | New Post |
| Area Planted (HECTARES) | 23635 | 23635 | 26000 | 26000 | 0 | 27000 |
| Area Harvested (HECTARES) | 14500 | 14500 | 16000 | 16000 | 0 | 17000 |
| Bearing Trees (1000 TREES) | 8500 | 8500 | 9000 | 9000 | 0 | 9500 |
| Non-Bearing Trees (1000 TREES) | 3100 | 3100 | 3500 | 3500 | 0 | 4000 |
| Total No. Of Trees (1000 trees) | 11600 | 11600 | 12500 | 12500 | 0 | 13500 |
| Production (1000 MT) | 461 | 461 | 500 | 567 | 0 | 630 |
| Imports (1000 MT) | 2 | 2 | 2 | 3 | 0 | 3 |
| Total Supply (1000 MT) | 463 | 463 | 502 | 570 | 0 | 633 |
| Exports (1000 MT) | 389 | 389 | 415 | 490 | 0 | 550 |
| Fresh Dom. Consumption (1000 MT) | 27 | 27 | 29 | 29 | 0 | 30 |
| For Processing (1000 MT) | 47 | 47 | 58 | 51 | 0 | 53 |
| Total Distribution (1000 MT) | 463 | 463 | 502 | 570 | 0 | 633 |
|  |  |  |  |  |  |  |

## Lemons/Limes, Fresh

## Area Planted

Figure 8 shows that the area planted with lemons/limes was initially flat from MY 2006/07 to MY 2009/10. However, the area planted increased gradually from 4,667 hectares in MY 2010/11, to 18,500 hectares in MY 2021/22, in response to the growth in demand and higher prices in the export market.

Figure 8: Area Planted to Lemons/ Lime

*Estimate. **Forecast.
Source: Citrus Growers Association Actual Data \& Post Estimates.
The Eastern Cape Province is the leading growing region for lemons and limes in South Africa accounting for 42 percent of the total area planted, followed by Limpopo ( 31 percent), Western Cape ( 14 percent), Mpumalanga ( 6 percent), Kwa-Zulu Natal ( 5 percent), Northern Cape ( 2 percent) and North West (1 percent). The most popular variety of lemons planted in South Africa is the Eureka, accounting for 75 percent of the area planted, followed by Lisbon ( 8 percent), 2Ph Seedless ( 6 percent), Limoneira 8A (4 percent), and Genoa (3 percent).

## Production

The production of lemons/limes is forecast to increase by 4 percent to 650,000 MT in MY 2021/22, from 625,000 MT in MY 2020/21. This is based on the rise in area planted, normal weather conditions, and the high level of new plantings in the past five years coming into full production. The impact of COVID-19 on production is expected to be minimal.

Figure 9: Lemons/Lime Production and Yields

*Estimate. **Forecast.
Source: Citrus Growers Association Actual Data \& Post Estimates.

## Consumption

The domestic consumption of lemons and limes is forecast to increase by 4 percent to $28,000 \mathrm{MT}$ in MY 2021/22, from 27,000 MT in MY 2020/21, based on the growth in production, and increasing demand driven by health-conscious consumers.

## Processing

Post forecasts that lemons and limes delivered for processing will increase to 114,000 MT in MY 2021/22, from 110,000 MT in MY 2020/21, based on the increase in production.

Processed lemons and limes are used as flavoring for savory dishes, and food ingredients for confectionary and dairy products. In the beverage industry lemons/limes are used to make lemonade, smoothies, and liquors. In the cleaning industry, lemon juice is used as a degreaser and disinfectant, due to its high concentration of citric acid which can inhibit the proliferation of some molds and bacteria.

## Exports

The exports of lemons and limes is forecast to increase by 4 percent to 510,000 MT in MY 2021/22, from 490,000 MT in MY 2020/21, based on the increase in production, and growth in demand from the

Middle East and Asian markets. The EU remains the main export market for South African lemons and limes, accounting for 42 percent of the total exports.

Table 15: South African Fresh Lemons/Limes Exports

| South Africa Exports to the World |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commodity: 080550, Lemons And Limes, Fresh Or Dried |  |  |  |  |  |  |  |
| Annual \& YTD Series |  |  |  |  |  |  |  |
| Partner Country | Unit | Calendar Year |  |  | January-September |  |  |
|  |  | 2018 | 2019 | 2020 | 2020 | 2021 | \% $\Delta^{\text {2021/20 }}$ |
| World | T | 315,197 | 350,245 | 457,886 | 445,207 | 479,380 | 7.68 |
| Netherlands | T | 43,059 | 45,046 | 92,152 | 91,933 | 90,298 | -1.78 |
| United Arab Emirates | T | 46,566 | 43,332 | 56,570 | 53,678 | 56,809 | 5.83 |
| Saudi Arabia | T | 30,864 | 41,762 | 37,520 | 36,780 | 32,638 | -11.26 |
| Russia | T | 27,750 | 26,957 | 37,175 | 36,749 | 40,114 | 9.16 |
| United Kingdom | T | 29,897 | 26,049 | 36,967 | 36,526 | 37,894 | 3.75 |
| Iraq | T | 7,340 | 20,638 | 36,918 | 36,691 | 31,750 | -13.47 |
| Canada | T | 14,381 | 15,740 | 22,879 | 20,783 | 24,499 | 17.88 |
| Italy | T | 14,564 | 17,526 | 21,664 | 21,664 | 27,913 | 28.85 |
| Portugal | T | 10,216 | 15,184 | 15,503 | 15,498 | 25,657 | 65.55 |
| Hong Kong | T | 20,119 | 22,262 | 15,385 | 14,421 | 15,780 | 9.42 |
| Kuwait | T | 9,940 | 11,962 | 11,653 | 11,188 | 11,207 | 0.17 |
| Malaysia | T | 8,599 | 11,305 | 9,242 | 7,883 | 11,915 | 51.15 |
| Germany | T | 4,059 | 6,891 | 6,593 | 6,590 | 7,198 | 9.23 |
| Qatar | T | 4,097 | 5,254 | 6,109 | 6,082 | 4,517 | -25.73 |
| Spain | T | 1,955 | 2,094 | 5,609 | 5,609 | 10,718 | 91.09 |
| Singapore | T | 4,632 | 4,176 | 5,088 | 4,382 | 4,314 | -1.55 |
| Bahrain | T | 3,298 | 2,564 | 3,671 | 3,596 | 2,518 | -29.98 |
| Ukraine | T | 1,567 | 1,334 | 3,089 | 3,089 | 4,059 | 31.4 |
| Greece | T | 2,091 | 2,255 | 2,966 | 2,966 | 7,414 | 149.97 |
| Oman | T | 3,456 | 3,243 | 2,922 | 2,844 | 2,384 | -16.17 |
| Jordan | T | 180 | 684 | 2,330 | 2,330 | 3,828 | 64.29 |
| Denmark | T | 428 | 811 | 1,910 | 1,910 | 1,030 | -46.07 |
| France | T | 3,111 | 1,559 | 1,877 | 1,770 | 1,264 | -28.59 |
| Ireland | T | 2,404 | 1,760 | 1,770 | 1,770 | 1,935 | 9.32 |
| Azerbaijan | T | 1,608 | 780 | 1,603 | 1,603 | 907 | -43.42 |
| Belgium | T | 3,915 | 5,618 | 1,497 | 1,497 | 2,692 | 79.83 |
| Japan | T | 920 | 1,050 | 1,449 | 1,449 | 2,916 | 101.24 |
| Mauritius | T | 1,121 | 1,106 | 1,256 | 1,122 | 807 | -28.07 |
| Georgia | T | 306 | 722 | 1,250 | 1,250 | 910 | -27.2 |
| Namibia | T | 521 | 629 | 1,042 | 841 | 630 | -25.09 |

Source: Trade Data Monitor

## Imports

Post forecasts that MY 2021/22 imports of lemons/limes will remain flat due to the available domestic production which sufficiently meets the local demand. Imports are minimal from Spain, Eswatini, and Brazil.

Table 16: South African Fresh Lemons/Limes Imports

| South Africa Imports from the World |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commodity: 080550, Lemons And Limes, Fresh Or Dried |  |  |  |  |  |  |  |
| Annual \& YTD Series |  |  |  |  |  |  |  |
|  | Unit | Calendar Year |  |  | January-September |  |  |
| Partner Country |  | 2018 | 2019 | 2020 | 2020 | 2021 | \% $\Delta^{\text {2021/20 }}$ |
| World | T | 1,193 | 983 | 2,012 | 1,894 | 1,467 | -22.54 |
| Eswatini | T | 280 | 355 | 1,801 | 1,799 | 1,242 | -30.96 |
| Brazil | T | 142 | 168 | 158 | 66 | 25 | -62.12 |
| Spain | T | 97 | 326 | 52 | 28 | 80 | 185.71 |

Source: Trade Data Monitor

## Prices

Export markets provide the highest prices for South African lemons/limes as shown in Table 17.
Table 17: Lemons/Limes Prices

| MY | Local Market | Export Market | Processed |
| :---: | :---: | :---: | :---: |
|  | Average Price | Average Price | Average Price |
|  | Rand/ MT | Rand/ MT | Rand/ MT |
| 2004/05 | 1,692 | 1,476 | 258 |
| 2005/06 | 1,753 | 2,478 | 178 |
| 2006/07 | 2,460 | 3,238 | 396 |
| 2007/08 | 3,105 | 3,961 | 611 |
| 2008/09 | 3,346 | 2,120 | 542 |
| 2009/10 | 3,940 | 5,329 | 731 |
| 2010/11 | 3,489 | 5,426 | 982 |
| 2011/12 | 4,291 | 5,426 | 720 |
| 2012/13 | 5,668 | 6,994 | 596 |
| 2013/14 | 6,619 | 11,058 | 1,288 |
| 2014/15 | 7,453 | 12,340 | 1,378 |
| 2015/16 | 7,697 | 16,483 | 1,842 |
| 2016/17 | 7,445 | 13,289 | 1,657 |
| 2017/18 | 6,697 | 11,151 | 1,463 |
| 2018/19 | 6,494 | 11,710 | 2,301 |
| 2019/20 | 5,804 | 13,570 | 770 |

Source: CGA

Table 18: Production, Supply and Distribution of Lemons/Limes, Fresh

| Lemons/Limes, Fresh | 2019/ | 020 | 2020/ | 021 | 2021/ | 022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Market Year Begins | Jan |  | Jan 2 |  | Jan 2 |  |
| South Africa | $\begin{gathered} \text { USDA } \\ \text { Official } \end{gathered}$ | New Post | $\begin{aligned} & \text { USDA } \\ & \text { Official } \end{aligned}$ | New Post | $\begin{aligned} & \text { USDA } \\ & \text { Official } \end{aligned}$ | New Post |
| Area Planted (HECTARES) | 17707 | 17707 | 18000 | 18000 | 0 | 18500 |
| Area Harvested (HECTARES) | 12100 | 12100 | 14000 | 14000 | 0 | 14500 |
| Bearing Trees (1000 Trees) | 7100 | 7100 | 7500 | 7500 | 0 | 7800 |
| Non-Bearing Trees (1000 TREES) | 2600 | 2600 | 2900 | 2900 | 0 | 3000 |
| Total No. Of Trees (1000 trees) | 9700 | 9700 | 10400 | 10400 | 0 | 10800 |
| Production (1000 MT) | 620 | 620 | 625 | 625 | 0 | 650 |
| Imports (1000 MT) | 2 | 2 | 2 | 2 | 0 | 2 |
| Total Supply (1000 MT) | 622 | 622 | 627 | 627 | 0 | 652 |
| Exports (1000 MT) | 458 | 458 | 461 | 490 | 0 | 510 |
| Fresh Dom. Consumption (1000 MT) | 26 | 26 | 27 | 27 | 0 | 28 |
| For Processing (1000 MT) | 138 | 138 | 139 | 110 | 0 | 114 |
| Total Distribution (1000 MT) | 622 | 622 | 627 | 627 | 0 | 652 |
|  |  |  |  |  |  |  |
| (HECTARES) ,(1000 TREES) ,(1000 MT) |  |  |  |  |  |  |

## Orange Juice

## Production

The production of orange juice is forecast to increase by 2 percent to 56,000 MT in MY 2021/22, from 55,000 MT in MY 2020/21, based on the increase in the quantity of fresh oranges delivered for processing. The MY 2020/21 production of orange juice was revised upwards to 55,000 MT, based on updated volume of oranges delivered for processing.

Concentrated orange juice accounts for at least 90 percent of the total orange juice produced in South Africa. The South African citrus industry prioritizes the export of fresh citrus, and only processes the fruit that does not meet export standards.

Industry coordinated statistics for orange juice are largely unavailable in South Africa. The production, consumption and stock levels represent Post's estimates based on information derived from various sources, contacts, and calculations of extractions from fresh oranges delivered for processing.

## Consumption

The domestic consumption of orange juice is forecast to increase by 15 percent to $30,000 \mathrm{MT}$ in MY 2021/22, from 26,000 MT in MY 2020/21, based on the increase in production and supply availability. Post updated MY 2019/20 and MY 2020/21 consumption of orange juice to align with average per capita consumption in South Africa. The relatively high food price inflation has resulted in restricted growth in the domestic consumption of fresh fruit juices and a shift in demand to orange juice concentrates.

## Export

Post forecasts that MY 2021/22 exports of orange juice will rebound and increase to 40,000 MT, from 30,000 MT in MY 2020/21, based on the increase in production. The MY 2020/21 exports of orange juice were revised down to 20,000 MT, based on the pace of exports up to September 2021.

Post adjusted all the orange juice export data to the equivalent of 65 Degrees Brix based on the respective conversion factors shown on the export tables below. The orange juice exports under HS200919 were converted using a factor of 1.02 . The orange juice exports under HS200911 were converted using a factor of 1.00 . The orange juice exports under HS200912 were converted using a factor of 0.18 . Degrees Brix represents the strength of the juice based on the sugar content. Thus, 65 Degrees Brix means that the orange juice has at least 65 grams of sucrose per 100 grams of orange juice.

Producers in South Africa prefer to export fresh oranges rather than to sell to processors as export prices are at least eight times higher than prices achieved from processors. Netherlands, Botswana, Mozambique, Mauritius, Namibia, Eswatini, Zambia, and Zimbabwe are the biggest markets for South African orange juice exports.

Table 19: South African Orange Juice Exports - HS200919, HS200911 and HS200912

| South Africa Exports to the World |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commodity: 200911,200912,200919, Orange Juice, Frozen, Whether Or Not Sweetened/Orange Juice, Not Frozen, Of A Brix Value Not Exceeding 20/Orange Juice, Other Than Frozen, Whether Or Not Sweetened |  |  |  |  |  |  |  |  |  |
| Annual \& YTD Series |  |  |  |  |  |  |  |  |  |
| Partner Country | Unit | Calendar Year |  |  |  |  | January-September |  |  |
|  |  | 2016 | 2017 | 2018 | 2019 | 2020 | 2020 | 2021 | \% $\mathbf{2 0 2 1 / 2 0}^{\text {20 }}$ |
| World | T | 34,724 | 27,764 | 39,249 | 29,563 | 29,549 | 21,541 | 14,069 | -34.69 |
| Netherlands | T | 5,897 | 3,036 | 12,077 | 10,340 | 12,962 | 9,952 | 4,682 | -52.95 |
| Spain | T | 1,747 | 187 | 274 | 567 | 2,851 | 2,465 | 1,117 | -54.69 |
| Eswatini | T | 3,461 | 3,013 | 3,300 | 3,183 | 2,797 | 2,096 | 1,716 | -18.13 |
| Botswana | T | 7,825 | 6,888 | 7,434 | 5,562 | 2,789 | 1,044 | 1,761 | 68.68 |
| Namibia | T | 4,969 | 4,593 | 4,770 | 2,899 | 2,025 | 1,046 | 1,163 | 11.19 |
| Italy | T | 605 | 194 | 375 | 867 | 1,159 | 991 | 230 | -76.79 |
| India | T | 138 | 133 | 346 | 790 | 656 | 596 | 164 | -72.48 |
| Greece | T | 0 | 0 | 0 | 57 | 615 | 552 | 0 | -100 |
| Zimbabwe | T | 1,989 | 2,539 | 2,044 | 520 | 477 | 419 | 482 | 15.04 |
| Lesotho | T | 2,031 | 1,350 | 1,369 | 959 | 430 | 158 | 572 | 262.03 |
| Zambia | T | 1,052 | 1,270 | 623 | 562 | 404 | 234 | 313 | 33.76 |
| Nigeria | T | 14 | 1 | 22 | 1 | 369 | 365 | 5 | -98.63 |
| Mozambique | T | 1,454 | 948 | 780 | 327 | 279 | 254 | 255 | 0.39 |
| United States | T | 21 | 60 | 193 | 700 | 256 | 244 | 27 | -88.93 |
| Taiwan | T | 16 | 56 | 78 | 62 | 142 | 94 | 92 | -2.13 |
| Congo (DROC) | T | 180 | 139 | 152 | 123 | 120 | 89 | 123 | 38.2 |
| Japan | T | 35 | 8 | 6 | 7 | 97 | 95 | 90 | -5.26 |
| Unidentified | T | 1 | 0 | 60 | 10 | 96 | 48 | 76 | 58.33 |
| Ghana | T | 87 | 144 | 199 | 44 | 86 | 65 | 68 | 4.62 |
| Gabon | T | 0 | 11 | 0 | 153 | 86 | 41 | 82 | 100 |
| Mauritius | T | 318 | 185 | 391 | 243 | 78 | 72 | 21 | -70.83 |
| Ethiopia | T | 799 | 674 | 456 | 264 | 77 | 55 | 128 | 132.73 |
| China | T | 0 | 26 | 20 | 46 | 76 | 76 | 52 | -31.58 |
| Philippines | T | 37 | 178 | 270 | 52 | 63 | 53 | 41 | -22.64 |
| Israel | T | 378 | 19 | 511 | 615 | 61 | 61 | 339 | 455.74 |
| France | T | 11 | 10 | 35 | 38 | 57 | 46 | 33 | -28.26 |
| Madagascar | T | 105 | 108 | 139 | 61 | 43 | 30 | 24 | -20 |

Source: Trade Data Monitor

## Imports

The imports of orange juice are forecast to remain flat at 2,000 MT in MY 2021/22 MY. Zimbabwe, Brazil, and Spain are the main suppliers of orange juice to South Africa. Post also adjusted the orange juice import data to the equivalent of 65 Degrees Brix based on the respective conversion factors.

Table 20: South African Orange Juice Imports - HS200919, HS200911 and HS200912

| South Africa Imports from the World |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commodity: 200911,200912,200919, Orange Juice, Frozen, Whether Or Not Sweetened/Orange Juice, Not Frozen, Of A Brix Value Not Exceeding 20/Orange Juice, Other Than Frozen, Whether Or Not Sweetened |  |  |  |  |  |  |  |  |  |
| Annual \& YTD Series |  |  |  |  |  |  |  |  |  |
| Partner Country | Unit | Calendar Year |  |  |  |  | January-September |  |  |
|  |  | 2016 | 2017 | 2018 | 2019 | 2020 | 2020 | 2021 | \% ${ }^{\text {¢ 2021/20 }}$ |
| World | T | 1,101 | 2,691 | 1,322 | 1,942 | 2,410 | 1,498 | 1,761 | 17.56 |
| Zimbabwe | T | 698 | 771 | 845 | 1,652 | 2,304 | 1,415 | 1,361 | -3.82 |
| Botswana | T | 4 | 19 | 2 | 31 | 36 | 35 | 6 | -82.86 |
| South Korea | T | 0 | 1 | 2 | 0 | 17 | 17 | 0 | -100 |
| Malaysia | T | 0 | 5 | 10 | 11 | 10 | 5 | 5 | 0 |
| Eswatini | T | 2 | 163 | 1 | 8 | 9 | 9 | 2 | -77.78 |
| Turkey | T | 0 | 0 | 8 | 9 | 6 | 6 | 0 | -100 |
| Thailand | T | 0 | 0 | 0 | 18 | 3 | 3 | 0 | -100 |
| France | T | 0 | 0 | 0 | 0 | 3 | 2 | 2 | 0 |
| Unidentified | T | 0 | 44 | 7 | 1 | 2 | 1 | 4 | 300 |
| Pakistan | T | 6 | 28 | 9 | 13 | 2 | 0 | 0 | 0 |
| Taiwan | T | 0 | 0 | 0 | 0 | 2 | 2 | 0 | -100 |
| Portugal | T | 23 | 13 | 17 | 0 | 2 | 2 | 3 | 50 |
| Malawi | T | 0 | 0 | 0 | 0 | 1 | 1 | 0 | -100 |
| Jordan | T | 0 | 0 | 0 | 0 | 1 | 1 | 0 | -100 |
| Germany | T | 0 | 1 | 0 | 2 | 1 | 0 | 0 | 0 |
| Austria | T | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

Source: Trade Data Monitor
Table 21: Production, Supply and Distribution of Orange Juice

| Orange Juice <br> Market Year Begins <br> South Africa | 2019/2020 |  | 2020/2021 |  | 2021/2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan 2020 |  | Jan 2021 |  | Jan 2022 |  |
|  | USDA Official | New Post | USDA Official | New Post | USDA Official | New Post |
| Deliv. To Processors (MT) | 282000 | 282000 | 285000 | 363000 | 0 | 368000 |
| Beginning Stocks (MT) | 36349 | 36349 | 48704 | 38704 | 0 | 39704 |
| Production (MT) | 49494 | 49494 | 50000 | 55000 | 0 | 56000 |
| Imports (MT) | 2410 | 2410 | 2000 | 2000 | 0 | 2000 |
| Total Supply (MT) | 88253 | 88253 | 100704 | 95704 | 0 | 97704 |
| Exports (MT) | 29549 | 29549 | 40000 | 30000 | 0 | 40000 |
| Domestic Consumption (MT) | 10000 | 20000 | 11000 | 26000 | 0 | 30000 |
| Ending Stocks (MT) | 48704 | 38704 | 49704 | 39704 | 0 | 27704 |
| Total Distribution (MT) | 88253 | 88253 | 100704 | 95704 | 0 | 97704 |
|  |  |  |  |  |  |  |
| (MT) |  |  |  |  |  |  |

## Policies and Regulations:

## U.S Authorizes Imports of Cold-Treated Citrus from South Africa into All U.S. Ports of Entry

On November 4, 2020, the U.S. Department of Agriculture's Animal and Plant Health Inspection Service (APHIS) announced that it had authorized the imports of cold-treated fresh citrus fruit from South Africa into all U.S. ports of entry. APHIS determined that citrus fruit from South Africa, which is cold-treated in transit, can safely enter all U.S. ports of entry without increasing the risk of introducing the false coddling moth or other pests of concern. Previously, APHIS restricted the entry of cold-treated citrus fruit from South Africa to four U.S. ports that have cold treatment facilities: Newark, Philadelphia, Houston, and New Orleans. This action broadened the reach of South African citrus to other regions within the U.S. market, provided flexibility to U.S. retailers and wholesalers, and lowered transportation costs of imported citrus.

## United States Cold Sterilization Protocol

South Africa exports citrus to the United States under the cold treatment schedule to address False Codling Moth (FCM). APHIS has reduced the cold treatment schedule from 24 to 22 days, which has been very beneficial to South Africa in terms of reducing shipping costs and in reducing fruit loss from cold damage.

## South African Citrus Exports from Citrus Black Spot (CBS) Areas to the United States

Currently, South Africa can only export citrus to the United States from official CBS free areas. The CBS-free areas are found in the Western Cape and Northern Cape, as well as relevant districts of the Free State and North West provinces. In 2014, APHIS issued a notice proposing to amend the fruits and vegetables regulations to allow the import of several varieties of fresh citrus fruit, as well as citrus hybrids, into the United States from areas in South Africa where citrus black spot has been known to occur. The regulation would authorize imports on the condition of satisfying certain systems and SPS treatment procedures. This proposal can be found on the following link: http://www.regulations.gov/\#!documentDetail;D=APHIS-2014-0015-0001. The comment period closed, and the regulation is still in the process of being finalized.

## Citrus Black Spot Challenges in the European Union Market

South Africa still faces challenges in the EU market as a result of the stringent CBS requirements, and normally voluntarily suspends citrus exports to the EU every season to avoid any further interceptions of fruit with CBS. For example, in October 2017, South Africa voluntarily suspended citrus exports to the EU , as a precaution and risk mitigation measure to prevent a ban on citrus exports to the EU. Complying with the EU requirements for CBS costs the industry a lot of money, constrains the already limited government capacity and the scientific basis for these measures have been questioned. In addition, Argentina and Uruguay are reported to have higher CBS interceptions than South Africa. Thus, South Africa considers these EU measures an unnecessary technical trade barrier, and DALRRD has publicly indicated that the internal process of lodging a WTO dispute has been initiated.

## South Africa Fresh Produce Importers Association

The Fresh Produce Importers Association assists members with the importation of fresh fruit and vegetables in South Africa. Information on their members, contact details, and services they provide can be obtained from the following website link, http://www.fpia.co.za/.

## Custom Duties

United States citrus exports face a 4 percent customs duty in South Africa. Table 22 reflects the applicable custom duties when exporting citrus to South Africa

Table 22: Custom Duties Applicable to Exports to South Africa

| HS Code | Article description | Unit | Rate of Duty |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | General | EU | EFTA | SADC | MERCOSUR |
| 08.05 | Citrus fruit, fresh or dried: |  |  |  |  |  |  |
| 0805.10 | Oranges |  |  |  |  |  |  |
| 0805.10.10 | Fresh | kg | 4\% | free | 4\% | free | 4\% |
| 0805.10.90 | Other | kg | 4\% | free | 4\% | free | 4\% |
| 0805.2 | Mandarins (including tangerines and satsumas); clementines, wilkings and similar citrus hybrids: |  |  |  |  |  |  |
| 0805.21 | Mandarins (including tangerines and satsumas) |  |  |  |  |  |  |
| 0805.21.10 | Fresh | kg | 4\% | free | 4\% | free | 4\% |
| 0805.21.90 | Other | kg | 4\% | free | 4\% | free | 4\% |
| 0805.22 | Clementines: |  |  |  |  |  |  |
| 0805.22.10 | Fresh | kg | 4\% | free | 4\% | free | 4\% |
| 0805.22.90 | Other | kg | 4\% | free | 4\% | free | 4\% |
| 0805.29 | Other: |  |  |  |  |  |  |
| 0805.29.10 | Fresh | kg | 4\% | free | 4\% | free | 4\% |
| 0805.29.90 | Other | kg | 4\% | free | 4\% | free | 4\% |
| 0805.40 | Grapefruit, including pomelos: |  |  |  |  |  |  |
| 0805.40.10 | Fresh | kg | 4\% | free | 4\% | free | 4\% |
| 0805.40.90 | Other | kg | 4\% | free | 4\% | free | 4\% |
| 0805.50 | Lemons (CitrusLimon, Citrus Limonium) and limes (Citrus aurantifolia, Citrus latifolia): |  |  |  |  |  |  |
| 0805.50.10 | Fresh | kg | 4\% | free | 4\% | free | 4\% |
| 0805.50.90 | Other | kg | 4\% | free | 4\% | free | 4\% |
| $\mathbf{0 8 0 5 . 9 0}$ | Other: |  |  |  |  |  |  |
| 0805.90.10 | Fresh | kg | 4\% | free | 4\% | free | 4\% |
| 0805.90.90 | Other | kg | 4\% | free | 4\% | free | 4\% |
| 2009.1 | Orange juice |  |  |  |  |  |  |
| 2009.11 | Frozen | kg | 25\% | free | 25\% | free | 25\% |
| 2009.12 | Not frozen, of Brix value not exceeding 20 | kg | 25\% | free | 25\% | free | 25\% |
| 2009.19 | Other | kg | 25\% | free | 25\% | free | 25\% |

[^0]
## South African Import Regulations:

The following links provide useful resources and regulations pertaining to importing fruit into South Africa.

## Export Procedures to South Africa

http://www.nda.agric.za/doaDev/sideMenu/plantHealth/docs/importProcedure.pdf.
Maximum Residue Limits
http://www.nda.agric.za/doaDev/sideMenu/foodSafety/doc/South\ African\ Citrus\ MRLs\  2013.pdf

Agriculture Product Standards Act No 119 of 1990

http://www.nda.agric.za/doaDev/sideMenu/Food\ Import\ \&\ Export\ Standard/docs/Agric \%20Product\%20Standards\%20Act\%20No\%20119\%20\%20of\%201990.pdf

Agricultural Pests Amendment Act, 9 of 1992
http://www.nda.agric.za/doaDev/sideMenu/APIS/doc/Agricultural\ Pests\ Act.pdf

## South African Special Export Protocols/ Programs/ Directives

https://www.nda.agric.za/doaDev/sideMenu/plantHealth/exportsProg.htm

## Attachments:

No Attachments


[^0]:    Source: South African Revenue Services (SARS)

