

USDA Foreign Agricultural Service

GAIN Report

Global Agricultural Information Network

THIS REPORT CONTAINS ASSESSMENTS OF COMMODITY AND TRADE ISSUES MADE BY
USDA STAFF AND NOT NECESSARILY STATEMENTS OF OFFICIAL U.S. GOVERNMENT
POLICY

Voluntary Public

Date: 7/20/2017

GAIN Report Number:

Chile

Post: Santiago

Post Ensures Entry of U.S. Poultry Shipment

Report Categories:

Export Accomplishments - Other

Approved By:

Lazaro Sandoval

Prepared By:

Sergio Gonzalez

Report Highlights:

Post's intervention ensured that a poultry shipment valued at nearly \$70,000 entered the Chilean market.

FAS Santiago Ensures Entry of U.S. Poultry Shipment Valued at \$68,816 to Chilean Market

On July 12, Post received notification that two loads of U.S. poultry slated to arrive in Chile on July 15 had problems with their export documentation and were set to be rejected at port. The two loads consisted of 51 metric tons of chicken whole legs produced in Wilmington, NC and were valued at \$68,816. The exporter quickly contacted Post for assistance in contacting local authorities to resolve the problem.

Post soon reached out to FSIS Washington and Chilean authorities at the *Servicio Agrícola y Ganadero* (SAG) to understand the issue and find a solution. Post discovered that SAG did not have the shipment's plant listed in their directory of facilities allowed to export to Chile because they had an outdated list. Post helped provide an updated directory and ensured the documentation was in order. After this, on July 13, local authorities allowed the entry of the shipment before arriving at port. This action ensured that the product entered the port without any delay as Post was able to solve the problem while the shipment was on route.

In 2016, the United States exported \$77.2 million in poultry products to Chile. The country is the 11th largest market for U.S. poultry products. Moreover, Chile is the largest market in South America for U.S. poultry products and one of its fastest growing markets.